

NASEO Affiliate Partner Resources Guide for State and Territory Energy Offices

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Introduction

The National Association of State Energy Officials (NASEO) prepared this *Affiliate Partner Resources Guide for State and Territory Energy Offices* to share the expertise, services, and resources NASEO's Affiliate Partners offer.

NASEO's Affiliate Partners come from businesses, trade associations, nonprofit organizations, and educational institutions. Their participation in NASEO's committees and events help to inform State and Territory Energy Office priorities and work and provide valuable market insights and subject matter expertise.

This guide offers states with a quick reference about each Affiliate Partner and includes a summary provided by the Affiliate outlining:

- **Direct connections:** Each profile has contact information, so you can reach the right person at a partner organization directly.
- **Expertise from many sectors:** You can draw on knowledge from industry, nonprofits, academia, and government to inform policy development, program design, and investment decisions.
- **Support for program delivery:** You can find technical resources, data, tools, and services that help you carry out state energy priorities and make the most of new funding and economic development opportunities.

NASEO encourages State and Territory Energy Offices to use this guide to learn more about the Affiliate Partners. If you have any questions about the Affiliate Partner Program, please contact Shemika Spencer (sspencer@naseo.org).

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NASEO
Executive Affiliate Partners



American Electric Power

American Electric Power (AEP) is one of the country's largest investor-owned electric utilities. With a commitment to safety and a long history of continuous innovation, we uniquely combine an in-depth knowledge of the current electrical system with an understanding of the marketplace and technologies that will make up the grid of the future.

We own the nation's largest electricity transmission system, comprising 40,000-line miles. AEP pioneered the modern 765-kilovolt (kV) extra-high voltage transmission system, serving as the backbone of the U.S. bulk electric system, and owns nearly 90% of the U.S. network. A single 765 kV line delivers the same power as six 345 kV lines.

Our family of companies includes AEP Ohio, AEP Texas, Appalachian Power (serving Virginia, West Virginia, and Tennessee), Indiana Michigan Power, Kentucky Power, Public Service Company of Oklahoma, and Southwestern Electric Power Company (serving Arkansas, Louisiana, East Texas, and the Texas Panhandle). This system of more than 252,000 miles of distribution lines delivers power to 5.6 million customers across 11 states.

AEP is also one of the nation's largest electricity producers, with approximately 32 gigawatts (GW) of diverse owned and contracted generating capacity. Our generation mix includes natural gas, nuclear, coal, solar, and wind to support resource adequacy and affordability. By 2030, our incremental load is expected to grow to 63 GW.

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American Gas Association

The American Gas Association (AGA), founded in 1918, represents more than 200 local energy companies that deliver clean natural gas throughout the United States to more than 74 million customers. Today, natural gas meets more than one-third of the United States' energy needs. AGA develops and advocates for informed, innovative, and durable policy that fulfills our nation's energy needs, environmental aspirations and economic potential — providing state-of-the-art solutions for AGA members to safely and securely deliver reliable and affordable natural gas and advanced fuels to homes and businesses across the nation.

Area of Opportunity to Support State Energy Offices

AGA has long supported NASEO by providing educational resources, stakeholder engagement opportunities, data-driven analysis, subject matter expertise, and collaboration across state, regulatory, and federal agencies.

Resources

Below are some examples of the public resources available via [AGA's website](#), a more expansive list can be found in the [resource library](#):

- [Assessing the Value of Natural Gas Storage](#)
- [Beyond the Buzzwords: Unpacking Energy Efficiency, Electrification and Decarbonization](#)
- [Natural Gas Utility Efficiency Programs](#)
- [Understanding Greenhouse Gas Emissions from Natural Gas - EPA 2024 Inventory \(1990-2022\)](#)
- [The Current State of Natural Gas Utility Line Extension Policies](#)

Opportunities to Collaborate

AGA looks forward to collaborating with State Energy Offices on education opportunities and connecting AGA member utilities with state energy office staff when useful and applicable. Allowing AGA to connect State Energy Offices with their utility counterparts prior to the creation of new programs or regulatory mandates would aid both parties by creating realistic and affordable projects with less debate throughout the project timeline.

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Carrier Corporation

Since inventing modern air-conditioning more than a century ago, Carrier has helped shape the way people live, work, and thrive. Today, Carrier is a global leader in intelligent climate and energy solutions, helping customers improve building performance, optimize energy use, strengthen resilience, and advance sustainability goals through high-efficiency heating, ventilation, and air conditioning (HVAC) systems, intelligent controls, digital solutions, refrigeration, and lifecycle services.

Our purpose is to enhance the lives we live and the world we share. Guided by that purpose, Carrier collaborates with governments, utilities, businesses, and communities to address today's energy and climate challenges through innovative solutions that improve energy efficiency, support building electrification, enhance indoor environmental quality, and help create more resilient, sustainable buildings and infrastructure.

Area of Opportunity to Support State Energy Offices

Energy efficiency home rebates and incentives for HVAC systems, demand-side energy solutions and programs (Demand Response, Energy Efficiency, Distributed Energy Resources, Virtual Power Plants), Commercial Building Solutions (Public Buildings, K-12 Schools, Hospitals), Transport Refrigeration Solutions

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CTC Global Corporation

CTC Global Corporation develops, manufactures, and markets innovative energy-efficient and renewable energy products for the electrical utility industry. CTC Global developed ACCC® Conductor, a composite core overhead conductor for transmission and distribution lines. ACCC® Conductor is a high capacity, low sag, energy efficient, and overall cost-efficient alternative to traditional conductors. Over the past 20 years, more than 100,000 miles of ACCC® Conductor have been deployed across 1,250 projects by 250 utilities in 65 countries.

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Daikin US

Daikin is the global leader in air conditioning, offering heating, ventilation, air conditioning, and refrigeration (HVACR), fluorochemical, and filtration products powered by unlimited human potential.

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Deloitte

Deloitte provides audit and assurance, consulting, financial advisory, risk advisory, tax and related services to nearly 90% of the Fortune Global 500®, helping deliver lasting results that contribute to a stronger economy, a more equitable society, and a sustainable world.

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Exelon

Exelon is a Fortune 200 company and one of the nation's largest utility companies, serving almost 11 million customers through six fully regulated transmission and distribution utilities — Atlantic City Electric, BGE, ComEd, Delmarva Power, PECO, and Pepco. Our mission is "We're on for every challenge," working 24/7 to deliver safe, reliable power for our customers and communities. The world is changing – our business is evolving fast. And with change comes opportunity. When a new challenge presents itself, we rise to meet it.

Area of Opportunity to Support State Energy Offices

- Advancing Grid Modernization and Resilience
 - Align state policy goals with grid realities by supporting resilience planning and storm hardening strategies, enabling DER integration and electrification readiness, and informing long-term system investment priorities.
- Delivering Customer-Focused Programs
 - Ensuring that we are getting the most out of state programs that support affordability, especially for our low- and moderate-income customers.
- Enabling Economic Development
 - Support states in attracting and serving large load customers by assessing grid readiness and infrastructure capacity, identifying "ready-to-serve" locations for new development, and aligning economic development goals with customer protections.

- Strengthening Workforce & Supply Chains
 - Address execution constraints by supporting workforce development and training pipelines, aligning program design with labor availability, and identifying critical supply chain needs.
- Supporting Resource Adequacy & Energy Supply Planning:
 - Help states prepare for growing electricity demand through long-term load forecasting, resource adequacy planning, and regional coordination. As a transmission and distribution company that does not own generation, Exelon can provide an objective perspective on how energy policies affect grid reliability, customer affordability, and the infrastructure needed to connect new energy resources.

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Google

The Google Energy Markets and Policy team is responsible for procuring energy for data centers around the world. As part of Google's Infrastructure group, the team helps keep the internet humming on reliable and increasingly carbon-free energy. Google is the world's largest annual corporate purchaser of renewable energy and is now pursuing the goal of becoming the first major company to operate completely carbon-free – every hour, everywhere – by 2030. Learn more about Google's data centers at www.google.com/datacenters and by listening to Google's podcast, Where the Internet Lives, at www.goo.gle/WTIL.

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Idaho National Laboratory

The vision of Idaho National Lab (INL) is to change the world's energy future and secure our nation's critical infrastructure. INL has three primary mission research areas: nuclear energy, clean energy technologies, and protection of critical infrastructure. INL works to optimize nuclear and hybrid energy systems that expand the nation's integrated energy portfolio; develop new materials and processes for nuclear systems; advance intelligent systems; and integrate renewable energy sources to support and optimize power production and distribution.

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IEM

IEM helps State Energy Offices, utilities, and public-sector partners turn complex energy funding into programs that deliver results. With 41+ years of experience, we bring the strategy, technology, staffing, compliance, and communications expertise needed to launch, scale, and manage high-profile initiatives. From Solar for All and Home Energy Rebates to resilience planning and federal funds management, IEM helps agencies move quickly, reduce risk, meet federal requirements, and demonstrate measurable community impact.

Area of Opportunity to Support State Energy Offices

Energy Program Support Built for Speed, Compliance, and Results

- Program launch and administration: Applicant intake, eligibility workflows, inspections, energy certifications, rebate management, implementation support, surge staffing, training, and customer service.
- Federal funds management: Grant execution, monitoring, compliance, reporting, oversight, closeout, cost-sharing, matching strategies, and federal requirements management.
- Technology and data solutions: Low-code platforms, including Rebate.IQ™ and GrantWise™, geospatial mapping, dashboards, AI/machine learning, remote sensing, and advanced metering infrastructure support
- Resilience, risk reduction, and engagement: Energy resilience planning, hazard mitigation, Benefit-Cost Analysis, risk assessment, infrastructure interdependency analysis, outreach, education, partner coordination, and public messaging.

IEM's Proven Experience

IEM brings field-tested experience supporting complex energy, infrastructure, and emergency management priorities, including:

- FEMA-approved Benefit-Cost Analysis for Solar+Storage at community cooling shelters.
- Pipeline and volatile liquid incident response planning.
- GIS modeling of storm surge impacts on electrical infrastructure.
- FEMA Regional Power Outage Incident Annex development.
- Local long-term power outage interdependency and gap analysis.

If your agency is preparing to launch, scale, or strengthen an energy program, IEM can help you move from opportunity to execution. Contact our team to discuss how we can support your Solar for All, Home Energy Rebates, resilience, or federal funding priorities.

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LG Electronics

LG Electronics USA, Inc. (LG) is a leading manufacturer of high-efficiency home appliances and residential and commercial heating, ventilation, and air conditioning (HVAC) systems, including data center cooling technologies. LG delivers a broad portfolio of products supporting building electrification, energy efficiency, advanced cooling, space and water heating, and smart energy management.

LG's approach is grounded in the recognition that each state operates within a distinct policy framework, energy mix, economic context, and program priorities. Our mission is to support households, businesses, and institutions in optimizing energy use and reducing energy costs through efficient technologies and connected systems. LG combines a broad high-efficiency product portfolio with workforce training and direct experience working with state partners to help implement

energy programs, support market transformation, and translate policy objectives into scalable, on-the-ground solutions.

LG's Solutions Across the State Energy Priorities

Electrification and Industrial Cooling Solutions

LG designs and manufactures heat pump HVAC systems capable of operating efficiently across U.S. climate zones, including cold-climate applications where electrification has historically been more challenging. Its next-generation heat pump rooftop unit has recently completed laboratory validation through the U.S. Department of Energy's Commercial Building HVAC Technology Challenge, demonstrating heating performance at temperatures as low as -10°F.

In the residential sector, LG was among 10 global HVAC manufacturers that committed to support California's target of deploying six million heat pumps by 2030. Beyond space heating and cooling, LG's portfolio extends electrification to additional end uses through heat pump water heaters, heat pump dryers, and induction technologies, supporting whole-home electrification solutions.

As electricity demand driven by AI and cloud computing reshapes grid planning and infrastructure investment, LG is expanding its data center cooling business to address these emerging needs. LG's portfolio continues to evolve and now includes oil-free inverter centrifugal chillers, coolant distribution units, cold plates for direct-to-chip liquid cooling, and computer room air handlers. These technologies are designed to improve cooling efficiency and support high-density computing environments, making them increasingly relevant for large-load growth and increase in energy demand.

ENERGY STAR Home Appliances and Consumer Efficiency

LG celebrated its 11th ENERGY STAR Partner of the Year recognition in 2024, highlighting its 437 ENERGY STAR certified models. LG continues to lead in emerging product categories, becoming the first manufacturer to certify induction cooktops under the ENERGY STAR cooking specification and expanding into high-efficiency heat pump water heating solutions.

Through this efficiency-driven portfolio, LG supports state efforts to reduce energy burdens by providing products that lower household utility costs while maintaining performance and reliability. These products are also directly aligned with consumer-facing efficiency initiatives, including rebate programs and market transformation strategies targeting affordability and energy saving goals.

Workforce Development and Technical Training

LG operates six dedicated Air Conditioning Technologies Training Academies (New Jersey, California, Georgia, Massachusetts, Illinois, and Texas) delivering hands-on installation and service training on various products including heat pump technologies, inverter heat pump water heater, variable refrigerant flow, and controls systems. These academies are a direct resource for the HVAC contractor and technician pipeline to drive space and water conditioning market and offer partnership opportunities to develop workforce dedicated to building efficiency and electrification.

Area of Opportunity to Support State Energy Offices

LG sees its greatest opportunity to support State Energy Offices in advancing building-sector affordability, electrification, and program implementation. This includes:

- Home Energy Rebates (HOMES and HEEHR), including product eligibility alignment and retailer/contractor pathways.
- Building electrification initiatives, including heat pumps, heat pump water heating, heat pump drying, induction cooking, and efficient electric appliances.
- Workforce development, supporting contractor readiness through LG's Air Conditioning Technologies Training Academies.
- Consumer education, including product education to help consumers understand the benefits of efficient technologies and reduce energy costs through informed purchasing decisions.
- Commercial building modernization, including advanced HVAC, VRF systems, and data center cooling.
- Pilot project collaboration to support state program design and technology deployment.

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Lowe's

Lowe's Companies, Inc. is a FORTUNE® 100 home improvement company with total fiscal 2025 sales of more than \$86 billion. Lowe's employs approximately 300,000 associates and operates over 1,750 home improvement stores, 540 branches and 120 distribution centers. Based in Mooresville, N.C., Lowe's supports the communities it serves through programs focused on creating safe, affordable housing, improving community spaces, helping to develop the next generation of skilled trade experts and providing disaster relief to communities in need. Lowe's mission is solving problems and fulfilling dreams for the home.

Lowe's is a leading retailer of ENERGY STAR certified appliances and WaterSense® products, helping customers improve home comfort, reduce utility bills, and lower environmental impacts through everyday purchasing decisions. Lowe's facilitates approximately 600 instant rebate utility incentive programs across more than 30 states, giving the company significant experience supporting rebate execution at scale.

Area of Opportunity to Support State Energy Offices

Lowe's can serve as a scalable partner for State Energy Offices across a broad range of programs beyond the Department of Energy's Home Energy Rebate Programs, including electrification, weatherization, high-efficiency major appliance sourcing, and demand-response categories such as smart lighting, smart thermostats, and smart irrigation controllers. Lowe's can help State Energy Offices improve customer awareness, accelerate adoption of energy-efficient technologies, expand access to qualifying products, support contractors and project-based buyers, and strengthen program delivery through a national retail platform.

Lowe's Capabilities

1. Validated retail point-of-sale discounts for approved, program-qualifying products and select services, helping reduce upfront cost barriers and simplifying the customer purchase experience.
2. Customer education and awareness through in-store signage, associate talking points, online product discovery, and aligned messaging across customer touchpoints.
3. Public sector and institutional procurement support, including bulk orders, volume pricing, and procurement support for government entities, housing authorities, and nonprofits.
4. Contractor and project distribution support through Lowe's Pro Desks and Lowe's Pro Supply for commercial, hospitality, multifamily, and property management projects, including on-site delivery and bulk product fulfillment for larger-scale jobs.
5. Implementation collaboration with State Energy Offices and implementers on store coverage, reimbursement workflows, program operations, and field-facing support materials.
6. Energy-efficient product assortment at scale, including ENERGY STAR certified appliances, heat pump water heaters, weatherization products, smart thermostats, smart lighting, water-efficient fixtures, and other technologies that support state energy, affordability, and electrification goals.

Lowe's appreciates the opportunity to share the value a national retailer can bring to State Energy Offices. We offer broad customer access, strong product availability, execution support across consumer and contractor channels, and the ability to help states address practical implementation challenges on a national scale.

Lowe's is also committed to supporting the workforce needed to deliver these projects. The Lowe's Foundation, an independent 501(c)(3) organization founded by Lowe's, is working to help address the critical skilled trades labor shortage and prepare the next generation of pros. By 2035, the Lowe's Foundation will invest \$250 million to help train and develop 250,000 people for skilled trades careers through grants to community and technical colleges and nonprofit organizations. This includes helping build the workforce needed to install and maintain energy-efficient and electrified home technologies.

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Pearl

Pearl is a national firm that provides third-party certification of high-performing homes – homes that are healthy, comfortable, resilient, and energy efficient. Pearl's certification drives demand for these improvements by capturing their value in resale and appraisal. Pearl aims to transform the residential market by certifying 10% of the U.S. housing stock by 2030. Pearl qualifies a network of contractors who improve home performance and real estate professionals who ensure these homes are properly marketed and valued when sold. When marketed correctly, Pearl Certified homes can add 5% or more to a home's sale price.

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PowerLines

PowerLines: Lowering Utility Bills and Growing the Economy

Who We Are

PowerLines is a nonpartisan energy consumer education nonprofit that aims to modernize the utility regulatory system for American energy consumers to lower utility bills and grow the economy.

PowerLines focuses on the utility regulatory system that oversees how much people pay for their utility bills and how utilities invest their money to spend on different types of energy projects.

PowerLines engages with policymakers on effective policies to lower utility bills and grow the economy and provides resources for policymakers, including data, tools, dashboards, policy playbooks, issue briefs, and other references.

How We Support State Energy Offices

- **Policy Development:** providing a review of policy best practices; tailoring policies to your state's regulatory, political, and legal context.
- **Technical Assistance:** insights from former utility regulators, policymakers, and other experts.
- **Strategic Guidance:** a sounding board for new ideas, with context on what's working in other states and how to engage with different stakeholders.
- **Policymaker Education:** Utility Regulation 101 briefings for policymakers, including state energy office staff and legislators.
- **State-Tailored Research:** Memos on your state's policies, utility trends, and options to act, with or without new legislation.

Resources We Provide

- Policy Playbooks on Modernizing Utility Regulation
- Lowering Utility Bills and Growing the Economy playbooks outlining strategic levers, policy pathways, and communications strategies for governors and state legislators.
- Issue Briefs
- Deep dives on topics such as distribution spending transparency, grid planning, load forecasting, and grid utilization.
- Policy Best Practices

- A comprehensive review of existing state legislation and policies, including identification of best practices.
- PUC Dashboard
- A 50-state tool showing who regulates utilities, how utility bills have risen, and how much utilities plan to spend.

Reach out for a briefing, a research request, or to talk through your state's priorities.

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RESILIENT ANALYTICS
A Stanley Consultants Company

Resilient Analytics

Resilient Analytics, A Stanley Consultants company, combines more than 20 years of climate resilience expertise with Stanley's 110+ years of engineering experience to help clients understand, prioritize and address climate risks to critical infrastructure. Our work spans all 50 U.S. states and more than 100 countries, bringing a global perspective that strengthens the localized, data-driven solutions we deliver. We help clients identify vulnerabilities, prioritize infrastructure investments, and implement asset management strategies that protect essential services, support public safety, and strengthen economic resilience. Our extensive expertise in climate science and infrastructure planning translates into practical, actionable resilience solutions that advance state and local policy objectives while supporting informed investment decisions and approvals. We draw on this experience to help clients navigate complex regulatory, stakeholder and community considerations while developing resilience strategies and implementation roadmaps that are technically sound and achievable.

Area of Opportunity to Support State Energy Offices

We support State Energy Offices with data-driven resilience planning that enables informed long-term energy infrastructure and investment decisions. By combining forward-looking climate projections, resilience and vulnerability assessments, risk-informed design criteria and cost-benefit analyses of alternative resilience strategies, we help clients measure how energy systems and critical infrastructure are likely to perform under a range of future conditions. These insights inform utility resource plans, energy infrastructure deployments and funding strategies while accounting for future climate conditions, community impacts, and resilience objectives.

Our comprehensive approach helps agencies understand how disruptions affect critical services, infrastructure, and the communities they serve. By combining technical analysis with insights into community vulnerability and resilience, we provide a stronger foundation for energy policy development, infrastructure prioritization, and investment planning.

Through Stanley Consultants, we bridge the gap between planning and implementation by pairing resilience planning with engineering and design services. This allows agencies to move from vulnerability identification and resilience strategy development to the design and delivery of projects that strengthen energy systems and critical infrastructure for future conditions.

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Rinnai American Corporation

Rinnai's brand promise, Creating a healthier way of living®, drives everything we do. We strive to be our customers' first choice for enjoyable, reliable, and sustainable comfort solutions — helping make homes more comfortable and businesses more successful through innovative, high-quality products that are efficient and built to last.

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Samsung

For over 70 years, Samsung has been dedicated to building a better world through diverse businesses that today span advanced technology, semiconductors, skyscraper and plant construction, petrochemicals, fashion, medicine, finance, hotels, and more. Our flagship company, Samsung Electronics, leads the global market in high-tech electronics manufacturing and digital media. Through innovative, reliable products and services; talented people; a responsible approach to business and global citizenship; and collaboration with our partners and customers, Samsung is taking the world in imaginative new directions.

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SPAN

SPAN is a manufacturer of smart electric panels and grid-edge hardware and software solutions. Smart panels, such as those developed by SPAN, serve as a direct replacement of the traditional residential electrical breaker box. The panel includes intelligent hardware that can enable whole-home electrification, including the installation of rooftop solar, backup battery, heat pump HVAC, hot water heaters, induction cooking, and EV charging without the need for expensive service upgrades and additional upstream investments to the distribution system.

Our mission: Enabling electrification for all.

Area of Opportunity to Support State Energy Offices

SPAN technology enables faster, more equitable electrification while reducing overall system costs.

We want to work with State Energy Offices that are focused on grid utilization, affordability, or electrification, and recognize that many states are working on all three.

Specific areas of collaboration can include program design to get the most out of a state's Home Electrification and Appliance Rebate funding; pilot programs to demonstrate using demand flexibility at the grid edge as a distribution system resource; and deploying SPAN technology to eliminate costly and time-consuming service upgrades when homeowners add electric devices.

We have customers who have installed SPAN smart panels in their homes in all 50 states and are enthusiastic about working across the country.

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Tennessee Valley Authority

The Tennessee Valley Authority (TVA) provides electricity to 153 local power companies serving 10 million people in Tennessee and parts of six surrounding states, as well as directly to 57 large industrial customers and federal installations. We do not receive taxpayer funding; rather, our revenues come from electricity sales. TVA also provides flood control, navigation, and land management for the Tennessee River system and assists local power companies and regional governments with their economic development efforts.

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The Home Depot

The Home Depot is the world's largest home improvement retailer with approximately 500,000 orange-blooded associates and 2,300 stores in the U.S., Canada and Mexico. The typical store today averages 105,000 square feet of indoor retail space, interconnected with an e-commerce business that offers more than one million products for the DIY customer, professional contractors, and the industry's largest installation business for the Do-It-For-Me customer.

POINT OF CONTACT

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Xcel Energy

Xcel Energy powers the growth and prosperity of communities, helping our customers thrive. We are committed to leading the clean energy transition and meeting our customers' needs for reliable, resilient and increasingly clean power while keeping their bills as low as possible.

Clean Energy Leadership

We're the first major U.S. energy provider to set a vision for 100% carbon-free electricity and the first to expand our goals to include net-zero natural gas and carbon-free transportation.

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NASEO
Contributor Affiliate Partners



2KB Energy Services, LLC

2KB Energy Services is an Atlanta-based consulting firm that helps public-sector and institutional clients plan, fund, and implement energy and infrastructure improvements.

Area of Opportunity to Support State Energy Offices

Our core services include decarbonization and net-zero planning, energy audits and facility assessments, energy savings performance contracting (ESPC) advisory, and EV fleet and charging readiness. We support clients across the full project lifecycle — from evaluating existing conditions and identifying cost-saving opportunities to developing funding strategies and managing implementation, ensuring projects are practical, financeable, and aligned with long-term goals.

Since 2015, 2KB has supported more than \$375 million in energy and decarbonization investments across over 25 million square feet of facilities. We take a program-level approach that helps organizations prioritize projects, align capital planning with sustainability targets, and navigate common barriers such as limited budgets, aging infrastructure, and complex procurement requirements. By combining technical expertise with real-world program management and funding experience, we enable clients to move from reactive, project-by-project decisions to proactive, data-driven strategies that deliver measurable performance and long-term value.

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AECOM

AECOM is a Fortune 500 firm with \$16B in revenue in fiscal year 2024. Globally, we are trusted advisors — planners, designers, engineers, consultants and program and construction managers — delivering professional services across cities, transportation, buildings, water, energy, and the environment. Working throughout the project lifecycle, we are one team driven by a common purpose: to deliver a better world. We operate in every state and territory represented by NASEO and have joined the organization to support the ever-expanding, critical work of State Energy Offices.

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APTIM

APTIM is a consulting firm with more than 3,000 professionals across the Americas delivering environmental and infrastructure solutions. For over 20 years, the firm has partnered with public and private clients to design and manage energy programs, including Home Energy Rebates, Energy Efficiency and Conservation Block Grant (EECBG), and State Energy Program (SEP). It supports large-scale initiatives from design through implementation and evaluation, helping states improve efficiency, strengthen resilience, and achieve economic and community goals.

Area of Opportunity to Support State Energy Offices

- End-to-end portfolio support: Delivers scalable, comprehensive solutions by managing programs from initial setup through ongoing operations, including workforce development, customer engagement, technical assistance, data

and reporting, and compliance.

- Funding alignment: Coordinates federal, state, and utility funding streams to move projects efficiently from concept to execution.
- Flexible program design: Applies proven models and practical frameworks to develop tailored solutions, with a focus on strong engagement and reaching underserved populations.
- Emerging technology: Pilots and evaluates new technologies and market approaches, supporting demand-side management and strengthening grid resilience through thoughtful program design and assessment.

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Burns and McDonnell

At Burns and McDonnell, our engineers, construction professionals, architects, planners, technologists and scientists do more than plan, design and construct. With a mission unchanged since 1898 to make our clients successful, our team partners with you on the toughest challenges, constantly working to make the world an amazing place. Each professional brings an ownership mentality to projects at our 100% employee-owned firm, which has safety performance among the top 5% of AEC firms. That means we think like owners, working through each challenge until it's resolved, meeting or exceeding our clients' goals.

Area of Opportunity to Support State Energy Offices

- Energy Planning and Policy: Advancing thoughtful, long-term energy policy. Supporting states as they navigate complex regulatory and planning decisions.
- Energy Resilience and Reliability: Advocating for infrastructure investment that strengthens grid reliability. Promoting resilience strategies for extreme weather and cyber threats.
- Data Centers and Load Growth: Raising awareness of large load growth impacts on state grids. Supporting balanced approaches to data center siting and interconnection policy.
- Grid Modernization: Championing modernization investment across aging grid infrastructure. Promoting automation, advanced metering, and distribution upgrades.
- Transmission and Distribution at Scale: Supporting policies that accelerate large-scale transmission and distribution development. Engaging on permitting reform and regional transmission planning.
- Renewable Energy Integration: Promoting thoughtful integration of solar, wind, and storage. Supporting interconnection reform and long-term grid planning efforts.
- EV Infrastructure: Supporting statewide EV planning and utility grid readiness. Engaging on charging infrastructure policy and long-term load forecasting needs.

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BW Research Partnership

BW Research Partnership is a full-service research and consulting firm answering big questions about employment, the economy, and industry, and their evolving impact on communities, regions, and countries. We are known for our robust, evidence-based approaches to solving our clients' problems. Our distinguished team is committed to continually refining our

research processes and analyses while delivering results, customized to our clients' needs. Our work provides direction and answers to government entities, nonprofit organizations, and corporations seeking insights into the evolving world of work and its relationship with businesses, educators, technologies, and communities.

Area of Opportunity to Support State Energy Offices

We provide research-based consulting to State Energy Offices to support their decision-making and impacts on economic, workforce, and supply chain development, as well as energy affordability and burden. This includes supporting energy master plans, incentive design, and strategic guidance on the economic and ratepayer impacts of policy choices.

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CADMUS

Cadmus

Cadmus partners with State Energy Offices to design, implement, and optimize programs that support governors' policy priorities and respond to evolving regulatory, market, and community needs. Through advanced analytics, stakeholder engagement, and technical assistance that builds local capacity, Cadmus helps states scale federally funded initiatives, modernize program design, and expand access to reliable energy solutions.

Area of Opportunity to Support State Energy Offices

Our multidisciplinary teams expertly guide State Energy Offices through today's complex energy challenges — from grid modernization and energy affordability to building and transportation electrification — delivering resilient, actionable programs that align with policy goals, accelerate efficiency outcomes, and strengthen community impact.

Cadmus provides government, utilities, commercial, and other private organizations worldwide with technology-empowered advisory and implementation services. We help our clients achieve their goals and drive lasting, impactful change by leveraging transformative digital solutions and unparalleled expertise across domains.

To learn more, visit www.cadmusgroup.com/domains/energy.

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CLEARResult®

We change the way people use energy.™

CLEARResult

Our clean energy consultancy helps organizations understand, evaluate, and integrate clean energy technologies, sustainability initiatives, and climate resilience strategies into real-world operations. We work with leaders and innovators across government, industry, and communities to support stakeholder engagement, drive implementation, and provide clarity where it matters most.

Area of Opportunity to Support State Energy Offices

For State Energy Offices specifically, we offer end-to-end support, including planning and researching emerging technologies, managing deployment programs, and delivering on objectives with robust project management expertise. For existing programs, we evaluate outcomes to capture performance metrics, effectiveness, and lessons learned, helping ensure investments are maximized, and future initiatives are more impactful.

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Colonial Pipeline Company

Colonial Pipeline Company

Colonial Pipeline operates the largest refined products pipeline in the United States. Originating in Houston, Texas, the pipeline travels 5,500 miles through 13 states before terminating in New York Harbor. The pipeline transports more than 100 million gallons of product per day that serves more than 50 million Americans and eight major airports. Colonial can provide information during times when weather or other issues impact supplies to states.

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Consumer Reports

Consumer Reports (CR) is an independent, nonprofit membership organization that works alongside consumers to promote truth, transparency, and fairness in the marketplace. Its mission is to create a fair and just marketplace for all. As a mission-driven organization, CR empowers and informs consumers, incentivizes corporations to act responsibly, and helps policymakers prioritize consumers' rights and interests to shape a truly consumer-driven marketplace.

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DNV

DNV is a foundation-owned company whose purpose is to safeguard life, property, and the environment. Operating in the United States for the 130 years, our mission is to be a trusted voice to tackle the clean energy transition. We bring a unique combination of technical expertise, program delivery experience, and independent insight to help public sector clients design, implement, evaluate, and continuously improve energy programs at scale.

Area of Opportunity to Support State Energy Offices

We see the greatest opportunity to support State Energy Offices in the following areas:

- Implementing Programs at Scale, including IRA programs such as HOMES and HEAR, Climate Pollution Reduction Grants (CPRG), and other clean energy initiatives.

- Insightful Third-Party Evaluations, with a focus on measurable outcomes, equity, and market transformation.
- Technical Advisors for Today's Grid Challenges, including demand-side resource planning, electrification impacts, grid-interactive efficient buildings, and integration of distributed energy resources.
- Improving Your Digital Tools, such as data platforms, dashboards, application processing, reporting tools, and analytics that improve program administration, transparency, and decision-making.

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Doosan

Doosan is Korea's oldest business enterprise and a global leader in full-spectrum energy, smart machines, and advanced materials. With over 40 years of experience in supplying key components for nuclear power plants, Doosan is expanding into next-generation nuclear technologies, including SMRs. As the world's fifth company to independently design and manufacture gas turbines, we are also advancing hydrogen and other future energy solutions for sustainable innovation.

Area of Opportunity to Support State Energy Offices

Doosan sees opportunities to engage with State Energy Offices by sharing from our experience in the energy infrastructure sector, while also gaining a deeper understanding of state-level energy priorities. We are interested in participating in discussions and collaborative initiatives where we can identify practical areas of support aligned with state needs.

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Electric Power Research Institute

The Electric Power Research Institute (EPRI) is an independent, nonprofit research organization founded in 1972 that advances a reliable, affordable, and resilient energy future through objective, science-based research. It provides unbiased technical expertise and collaborates globally with industry, government, and academia to develop practical solutions that support clean, safe, and equitable electricity systems.

Area of Opportunity to Support State Energy Offices

EPRI complements State Energy Offices by serving as a neutral, technical partner that helps translate policy into action. It provides data, modeling, and analysis to support resource adequacy, transmission planning, grid modernization, reliability and resilience, decarbonization, and large load and electrification growth, while also informing state energy policy through tools and guidance, ensuring energy decisions are practical, data-driven, and scalable.

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Energy Solutions

Energy Solutions delivers large scale environmental impacts through market-based program design, technical depth, and data-driven policy expertise. For more than 30 years, we've focused on high impact energy, carbon, and water savings by executing programs at scale, influencing markets, and shaping regulations.

Our team of smart, passionate employee-owners are currently leading the largest solar generation and community solar project in the U.S., the first-of-its-kind statewide clean heating program, and the largest demand-response pilot program in California. We are implementing midstream programs across the country for all major technologies and developing and supporting federal, state, and local building codes and appliance standards.

We are leaders in market transformation — strategically influencing the market at key points along the adoption curve to create lasting, sustainable change.

Area of Opportunity to Support State Energy Offices

We help states design and implement programs that deliver measurable results. Our efficiency, electrification, demand response, and solar/storage teams operate programs in more than 20 states, providing proven models that can be adapted to local needs. Our policy and ratings team has evaluated specifications and test procedures for more than 150 products, engaged over 4,000 stakeholders, and supported the adoption of 100+ mandatory standards, building codes, and other policy changes. Our equitable engagement team ensures that policies and programs reflect community priorities, while our government affairs and compliance teams help states navigate regulatory landscapes and ensure durable outcomes.

By uniting policy leadership, technical rigor, and implementation expertise under one roof, Energy Solutions offers a uniquely comprehensive approach that moves technologies from concept to widespread adoption, delivering measurable decarbonization outcomes at scale and consistently achieving top ratings in client satisfaction.

POINT OF CONTACT

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Everblue

Everblue is a veteran-owned small business specializing in training, software solutions, and program implementation for government agencies and regulated industries. Founded in 2008, Everblue partners with state agencies to modernize workforce development, certification and licensing programs, and operational workflows. As an IREC Accredited Training Provider, Everblue delivers industry-recognized training in energy efficiency, including BPI Certification, RESNET HERS Rater, and HEP Energy Auditor programs. Our software platform supports program management, exam delivery, credentialing, and compliance tracking at scale. Everblue currently works with 25+ state governments and is available on NASPO ValuePoint and TIPS cooperative contracts.

Area of Opportunity to Support State Energy Offices

Everblue sees strong alignment with State Energy Offices in three primary areas:

- Workforce development and training for energy efficiency programs, including pre-apprenticeship and certification pathways.
- Software solutions that replace manual workflows for program management, credentialing, and subgrantee oversight.
- Hands-on program implementation support for initiatives such as the Weatherization Assistance Program.

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ExxonMobil

ExxonMobil, one of the world's largest publicly traded energy providers and chemical manufacturers, develops and applies next-generation technologies to help meet the world's growing demand for energy and high-quality chemical products safely and responsibly.

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Franklin Energy

Franklin Energy is a national energy efficiency and decarbonization services firm that partners with utilities, State Energy Offices, and local governments to design, launch, and implement high-impact energy programs. Our mission is to accelerate the transition to a more efficient, equitable, and resilient energy system by helping public-sector partners move from policy to implementation with speed, rigor, and measurable results. With experience across federally funded programs, utility portfolios, and state-led initiatives, Franklin brings both strategic advisory and on-the-ground delivery capabilities.

Area of Opportunity to Support State Energy Offices

We see the greatest opportunity to support State Energy Offices in translating unprecedented federal and state funding into durable, high-performing programs. Specifically, we can support in:

- Program design and implementation for federal funding (IRA, IIJA, SEP, EECBG), including compliance, reporting, and rapid deployment strategies.
- Market development and stakeholder engagement, helping states build contractor networks, drive participation, and ensure equitable access — particularly in underserved and hard-to-reach communities.
- Program optimization and data-driven performance management, using real-time insights to improve outcomes, increase uptake, and demonstrate return on investment to policymakers and taxpayers.
- Cross-state insights and best practices, leveraging our national footprint to bring proven models and lessons learned to each state's unique context.

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Guidehouse



Guidehouse, a global professional services firm delivering advisory, technology, and managed services, serves energy providers, state and local governments, and public sector civilian agencies through its Communities, Energy and Infrastructure segment. Applying its deep, data-led industry expertise and innovative technologies, the firm helps clients strengthen communities and shape a secure, resilient future for all.

Area of Opportunity to Support State Energy Offices

- Statewide Energy Systems Planning: Integrated energy planning, forecasting, capacity and needs assessments, and scenario analysis to support longterm infrastructure decisions.
- Grid Reliability, Resilience, and Affordability: Support for infrastructure modernization, risk mitigation, and strategies to improve reliability while managing costs.
- Emerging Technologies and Load Growth: Planning and investment strategies related to AI driven load growth, data centers, advanced storage, and other emerging technologies.

- Federal Funding and Program Delivery: Hands-on support for grants management, regulatory compliance, workforce capacity building, and program implementation.
- Economic and Community Alignment: Aligning energy investments with economic development, workforce, and community resilience goals through stakeholder engagement.

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Hagerty

Hagerty Consulting is an emergency management and grants management firm that helps governments and communities prepare for, respond to, recover from, and mitigate against disasters and complex crises.

Since 2001, Hagerty has partnered with state, local, tribal, and territorial governments — including utilities and other critical infrastructure partners — to strengthen resilience and navigate some of the nation's most challenging incidents. The firm's mission is to help clients build stronger, more resilient communities through innovative, client-focused solutions grounded in public service and operational excellence.

Area of Opportunity to Support State Energy Offices

Areas where Hagerty sees the greatest opportunity to support State Energy Offices include:

- Energy resilience, continuity planning, and operational readiness support, including training and exercises for cyber incidents, grid disruptions, severe weather, and other complex emergencies.
- Disaster recovery, hazard mitigation, and resilience strategy development, including federal grants management and support for Federal Emergency Management Agency, Department of Energy, and Department of Housing and Urban Development funded initiatives;
- Cross-sector coordination and stakeholder engagement among State Energy Offices, emergency management agencies, utilities, critical infrastructure partners, and private-sector stakeholders.
- Public communications, crisis communications, and external affairs support during energy emergencies, disasters, and infrastructure-related incidents.

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Hawai'i Energy/Leidos

Hawai'i Energy strives to educate island families and businesses about the many lasting benefits of clean energy. We encourage and reward practical, energy-saving decisions. Together, we can save money, grow the economy and reduce demand for imported electricity.

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ICF

ICF's mission is to build a more prosperous and resilient world for all. ICF is a global consulting and technology services firm with deep experience partnering with State Energy Offices, federal, state, and local governments, and utilities to develop and implement data-driven energy strategies. We combine engineering, economics, policy, energy system modeling expertise, and regional market knowledge to deliver practical, implementation-focused solutions aligned with state priorities and federal requirements.

Area of Opportunity to Support State Energy Offices

- Energy Modeling, Planning, and Policy Analyses, addressing reliability, resource adequacy, resiliency, affordability and large load
 - Generation and Resource Adequacy
 - Transmission and Distribution
 - Distributed Energy Resources and Flexible Load
 - Natural Gas and Liquid Fuels
 - Costs and Benefits
- Energy Security Planning
- Energy Programs Design and Implementation
- Disaster Preparedness, Recovery, and Resilience
- Grant Funding and Innovative Financing Strategies
 - Funding Needs Assessment and Strategy
 - Grant Applications, Management, Compliance and Implementation
- Stakeholder Engagement, Facilitation, and Communications

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ITC Great Plains and ITC Midwest

ITC Holdings Corp. is the largest independent electricity transmission company in the U.S. – owner and operator of transmission systems in eight states. Unlike traditional utilities, ITC focuses only on transmission, has no geographic constraints, and is independent from market participants. ITC therefore views the needs of the electric grid and its customers from a unique, holistic perspective. ITC is a subsidiary of Fortis Inc., a leader in the North American regulated electric and gas utility industry.

Area of Opportunity to Support State Energy Offices

As State Energy Offices engage in activities to support transmission planning including support to local government, studies for transmission line routes, alternatives to routes, gaining information and knowledge around project design and permitting as well as stakeholder engagement, these are areas ITC as a transmission only business experiences every day. Our Mission is focused on a disciplined approach that delivers speed and cost effectiveness, balancing reliability, resiliency and affordability. The need to advance the grid, pursue growth opportunities while keeping affordability, people, and reliability at the forefront.

Brian Selinger led the Iowa Energy Office for over eight years, and Lynn Retz was with the Kansas Energy Office for almost ten years. Both Brian and Lynn understand the challenges State Energy Offices face with meeting DOE funding requirements, staff limitations, and trying to be an expert in multiple areas. Ernestor has extensive experience at the local level and understands the need and challenges with local government and community engagement.

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Johnson Controls

Johnson Controls (JCI) is a global, diversified technology and industrial leader serving customers in more than 150 countries. JCI creates quality products, services, and solutions that optimize buildings' energy and operational efficiency, as well as advanced batteries for hybrid and electric vehicles. For state governments, Johnson Controls helps deliver more efficient government operations through self-funded solutions.

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LINEVISION

LineVision

LineVision is a grid-enhancing technology company dedicated to helping utilities deliver affordable, reliable power and accelerate electrification of the global economy. LineVision delivers actionable transmission grid intelligence, enabling utilities and system operators to optimize operations and planning activities. Our vision is an intelligent, dynamic grid that continuously delivers the lowest-cost, reliable power to businesses and communities around the world.

Area of Opportunity to Support State Energy Offices

LineVision works with State Energy Offices on advanced electric grid optimization solutions, including technologies like Dynamic Line Rating (DLR), that focus on increasing the capacity, cost effectiveness, and reliability of existing transmission infrastructure to meet increasing load growth. LineVision delivers DLR and Situational Awareness solutions that provide utilities with critical insights that help improve reliability and resilience, optimize asset utilization, and inform future investment decisions. LineVision is able to support State Energy Offices on federal grant opportunities that utilize grid optimization solutions like DLR and support economic growth and development in their communities.

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Mitsubishi Electric Cooling and Heating

Mitsubishi Electric's mission is to contribute to a vibrant and sustainable society through continuous technological innovation and ceaseless creativity to create "Changes for the Better." Mitsubishi Electric focuses on delivering high-quality, energy-efficient solutions in automation, all-climate heat pumps, grid technologies, and electronics to enhance quality of life.

Area of Opportunity to Support State Energy Offices

Mitsubishi Electric is prepared to serve as a resource to State Energy Offices as they seek to understand heat pump technology, implement programs, or conduct training and outreach to contractors or messaging to consumers. We have a national network of sales professionals, engineers, and contractors ready to assist with projects, plan development, and solving problems.

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National Energy Improvement Fund, LLC

National Energy Improvement Fund, LLC (NEIF) is the nation's only B Corp™ energy efficiency and electrification-focused lender and is a U.S. Department of Energy Home Improvement Expert Partner. NEIF operates as a multi-state, fully compliant, non-bank financial institution and B-Corp mission-based lender. NEIF's mission is to provide trusted financing for upgrades that make homes and buildings efficient, safe, healthy, and comfortable.

NEIF has developed and administered some of the most successful energy efficiency and electrification financing programs in the nation in partnership with states, green banks, and energy utilities — including market rate financing, 0% and low-rate interest rate buydowns, on-bill repayment, co-lending structures, and loan loss reserves. NEIF also delivers rebate advance funding to contractors through its RebateBridge™ program.

Area of Opportunity to Support State Energy Offices

- Loan Program Design and Administration:
 - Finance product and program design, tech-enabled solutions, capital sourcing and blending, loan origination and servicing, contractor management and training, and reporting and compliance.
 - Benefits: Leverage state capital 2-20x, achieve below-market interest rates, and advance affordability and sustainability of energy efficiency programs.
- Rebate Advance Funding for state rebate programs:
 - NEIF's RebateBridge ensures contractors have quick access to rebate funds.
 - For example, the NEIF team has supported HER/HEAR rebate programs in New Mexico and California.

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Resource Innovations

Resource Innovations is an innovative leader in demand side management, smart grid solutions, and emerging markets. We see tremendous potential to build on this momentum by bringing customers new, technology-enabled solutions, that

address emerging needs, including demand response, distributed energy resources, and electric vehicles. Our commitment to diversity, equity, and inclusion is a guiding principle at Resource Innovations. From local partners and customers to national relationships, we advance our commitment to improving access to natural resources. Together, we deliver programs, services, and partnerships that reflect the communities we serve.

POINT OF CONTACT

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Schneider Electric

Schneider Electric is a global leader in energy management and industrial automation, positioned at the convergence of electrification, automation and digital intelligence. Our energy technology solutions help organizations and communities build more resilient, efficient, and secure energy systems. With more than 130 years of operations in the United States and a broad footprint across energy infrastructure, buildings, industry, and digital technologies, Schneider Electric works with public and private sector partners to modernize the grid, accelerate infrastructure deployment, improve energy affordability and reliability, and support economic growth. Schneider Electric's mission is to empower all to make the most of our energy and resources through digitalization, electrification, and automation solutions.

Area of Opportunity to Support State Energy Offices

Schneider Electric sees significant opportunity to support State Energy Offices as states navigate rising electricity demand, infrastructure modernization needs, industrial growth, and evolving grid reliability challenges. Areas where Schneider Electric can support states include grid modernization and resilience planning; demand-side management; large load and data center integration; building decarbonization and energy efficiency; industrial energy management and manufacturing competitiveness; distributed energy resources and microgrids; and deployment of digital technologies that improve operational visibility, reliability, and system efficiency. Schneider Electric also works closely with utilities, regulators, technology providers, and large energy users to help advance practical, scalable solutions that can support state energy, economic development, and affordability objectives.

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Smart Electric Power Alliance

The Smart Electric Power Alliance (SEPA) is a 501(c)(3) nonprofit that works at the intersection of technology, policy, and programs to identify and share solutions to the biggest challenges facing electric utilities, their partners, and policymakers as they strive to deliver clean, affordable, and resilient energy to all customers. SEPA's broad, diverse member community of nearly 1,000 organizations includes utilities, regulators, policymakers, consumer advocates, clean energy providers, technology developers, and other industry stakeholders. We bring together every corner of the energy ecosystem to share knowledge, tackle industry challenges, and scale solutions that work.

Area of Opportunity to Support State Energy Offices

- **Grid:** Modernizing the distribution grid with advanced technologies and customer-centric programs is critical to ensuring resilience and meeting evolving energy needs.
- **Growth:** As electricity demand rises with increased electrification, managing this growth is essential. SEPA works with stakeholders to implement strategies that meet new demand reliably, sustainably, and affordably.

- **Globe:** By leveraging domestic and international innovations, SEPA equips members with scalable solutions to accelerate progress efficiently.

POINTS OF CONTACT

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Synapse Energy Economics

Synapse Energy Economics is a research and consulting firm specializing in energy, economic, and environmental topics. Since its inception in 1996, Synapse has grown to become a leader in providing rigorous analysis for public interest and governmental clients on topics related to electricity, gas, and energy systems, and their impacts on consumers and the environment. Services provided by Synapse include economic and technical analyses, regulatory support, research and report writing, policy analysis and development, representation in stakeholder committees, facilitation, trainings, development of analytical tools, and expert witness services. Synapse is committed to the idea that robust, transparent analyses can help to inform better policy and planning decisions.

Area of Opportunity to Support State Energy Offices

Synapse prides itself on conducting independent, rigorous, quantitatively-focused analysis of electric and gas systems and related topics. Synapse has a deep bench of analysts with expertise in:

- **Electricity systems modeling:** Reviewing and conducting integrated resource plans and similar resource plans, capacity expansion and production cost analysis, and reliability analysis.
- **Policy design and implementation:** Environmental regulation, decarbonization planning, GHG policy, building performance standards, transportation electrification, environmental justice.
- **Rate design:** Time-varying, demand-charge, and EV rates; cost allocation and cost-of-service issues; bill impacts and fairness, especially for low-income and low-usage customers.
- **Benefit-cost analysis:** DER cost-effectiveness using NSPM methods; avoided-cost and electrification analysis; resilience investment BCA.
- **Distributed energy resources:** Energy efficiency, demand response, distributed generation and storage; DER valuation and cost-effectiveness; equity in DER deployment.
- **Future of gas:** Gas infrastructure planning; non-pipeline alternatives; utility rate and bill impacts.
- **Wholesale markets:** Market design and resource adequacy; ISO/RTO rulemaking; non-transmission alternatives; demand response and efficiency participation.
- **Affordability issues:** Expertise in low-income and environmental justice topics.
- **Resource procurement:** Evaluating state and utility-led efforts to procure wind, solar, storage, and other resources. Tool development: Electric and gas utility finance and rate tools; GIS mapping; energy metrics dashboards; multi-sector climate planning models.
- **Stakeholder facilitation:** Processes for IRPs and planning; convening groups for state energy security planning; public engagement and representation in utility and ISO proceedings.

POINTS OF CONTACT

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TRC

TRC stands for adaptability. With 8,000+ employees at 150+ offices across the U.S., we are a global consulting, engineering and construction management firm that provides environmentally focused and digitally powered solutions. We're a trusted energy partner to utilities, state agencies, and businesses, delivering advanced energy solutions that help our clients achieve a clean and equitable energy future for the communities they serve. With our track record of delivering energy efficiency and decarbonization programs and services across North America, we're proud to be an integral part of the clean energy transition. Learn more at <https://www.trccompanies.com/>.

Area of Opportunity to Support State Energy Offices

The TRC team is experienced working with utilities and state, local, and federal agencies to achieve clean energy and sustainability goals. We coordinate between State Energy Offices and utilities, helping to distribute funds and develop program design and serving as an implementer for initiatives that benefit end users. We design and implement demand side management programs for dozens of large U.S. utilities and energy agencies, including energy efficiency, demand response, decarbonization, and beneficial electrification. In addition, we support agencies through workforce development programs that help to create new career pathways within the clean energy industry.

POINTS OF CONTACT

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Willdan

Willdan helps communities transition to clean energy and a sustainable future. We are problem solvers committed to global stewardship. Through our team of experts and advanced software applications, we provide innovative solutions for a broad range of facilities, transportation, and power systems while helping clients prepare for the next 100 years. We design and deliver proven solutions that improve efficiency and resilience across energy and sustainability; engineering; program administration; design-build and energy performance contracting; financial, economic, and strategic planning; and software, emerging technology, and research and development.

POINTS OF CONTACT

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NASEO
Supporter Affiliate Partners



Abode Energy Management

Abode is a mission-driven energy services company founded in 2017, focused on accelerating residential decarbonization and energy efficiency through people-centered program design. Abode works in close partnership with utilities, state agencies, and program administrators to deliver practical, scalable solutions that prioritize customer experience, community engagement, and measurable outcomes. Through its work on programs such as Mass Save, Energize CT, and Clean Heat Rhode Island, Abode supports the adoption of heat pumps, weatherization, and electrification.

Area of Opportunity to Support State Energy Offices

Abode's approach is grounded in respect, collaboration, and continuous learning. The team emphasizes clear communication, strong relationships with contractors and customers, and data-driven program design that adapts over time. Abode sees the greatest opportunity to support State Energy Offices in advancing equitable program delivery, scaling residential electrification, strengthening workforce and contractor networks, and piloting innovative strategies to better reach underserved communities. The company brings both on-the-ground implementation experience and a commitment to aligning programs with community and contractor needs.

POINT OF CONTACT

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Air-Conditioning, Heating, and Refrigeration Institute

The Air-Conditioning, Heating, and Refrigeration Institute (AHRI) is a 330-member trade association representing more than 90% of heating, ventilation, air conditioning, and refrigeration (HVACR) and water heating manufacturers in the United States and more than 70% of such manufacturers worldwide. It ranks in the top 15% of trade associations based in the United States. AHRI has:

- More than 100 industry standards and guidelines that serve as the industry benchmark in a growing number of countries around the world.
- More than 40 certification programs certifying the performance of heating, cooling, water heating, and commercial refrigeration equipment in the United States and around the world.
- The expertise and resources to advocate for the HVACR industry in Congress, in the federal agencies, in the states, and in capitals around the world.
- The mission to bring the HVACR industry together to improve life, health, productivity, and the environment for people across the globe.

For more information on how we help ensure safety, comfort, and productivity for all, visit our website, ahrinet.org.

POINT OF CONTACT

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All India Discoms Association

All India Discoms Association (AIDA) was set up in December 2024 as a nonprofit charitable society. It has now 55 utilities as its members. AIDA is now recognized as a unique platform representing the reasoned and collective viewpoint of distribution utilities in India. Its membership and the Executive Council consist of distribution utilities alone. It is working tirelessly for

effective policy and regulatory advocacy, capacity building in discoms, and collaboration for sharing best practices and standardization of equipment specification for better quality and competitive prices. AIDA aims at world-class distribution performance for the larger welfare of common electricity consumers.

Presently, Shri Lokesh Chandra, CMD, MSEDCL, Maharashtra Discom is President, AIDA, Dr. Ashish Kumar Goel, Chairman, Uttar Pradesh Power Corporation Ltd. (UPPCL), is the General Secretary, AIDA. The Executive Council of AIDA has 10 other members — two Discom MDs from each of the five regions of the country. Shri Alok Kumar, former Power Secretary to the Government of India, is the CEO and Director General, AIDA.

POINT OF CONTACT

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American Public Power Association

The American Public Power Association (APPA) is the voice of not-for-profit, community-owned utilities that power 2,000 towns and cities nationwide. APPA represents public power before the federal government to protect the interests of the more than 55 million people that public power utilities serve, and the 100,000 people they employ. The association advocates and advises on electricity policy, technology, trends, training, and operations. Public power utilities strengthen their communities by providing superior service, engaging citizens, and instilling pride in community-owned power.

Area of Opportunity to Support State Energy Offices

APPA and its members can support State Energy Offices by bringing the perspective and expertise of community-owned, not-for-profit utilities to state energy policy and program implementation. Through APPA's advocacy, training, research, mutual aid, and operational resources, we can help connect State Energy Offices with public power best practices and local utility partners working to strengthen reliability, resilience, affordability, and innovation in the communities they serve.

POINT OF CONTACT

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American Society of Heating, Refrigerating and Air-Conditioning Engineers

The American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE), founded in 1894, is a global professional society of more than 55,000 members that focuses on building systems, energy efficiency, indoor air quality, refrigeration, and sustainability.

Area of Opportunity to Support State Energy Offices

ASHRAE can support State Energy Offices through:

- Training courses on energy codes and standards, as well as broader topics surrounding heating, ventilation, air conditioning, and refrigeration and the buildings industry.
- Technical briefings and testimony on legislation or regulations by ASHRAE subject matter experts.
- Complimentary copies of ASHRAE standards for jurisdictions considering adoption or use of an ASHRAE standard — or updating a reference to the latest edition of the standard.
- Connecting state officials and agency staff with ASHRAE chapters in states.
- Sharing information and resources on ASHRAE standards that states can distribute to local and municipal governments.

POINT OF CONTACT

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Association of Energy Engineers

The Association of Energy Engineers (AEE) is a nonprofit professional society founded in 1977 that has trained tens of thousands of energy professionals and supports more than 32,000 active certifications worldwide. Recognized for its expertise in energy management, efficiency, decarbonization, and sustainable development, AEE has built a global network of professionals spanning over 144 countries.

AEE is a leader in technical energy training and certification, having launched the first Certified Energy Manager® (CEM®) program in 1981 and now offering more than 20 internationally recognized programs. AEE also hosts several annual events, where industry, government, and utility leaders gather to share insights, explore solutions, and advance practical implementation of energy efficiency and sustainability initiatives.

Area of Opportunity to Support State Energy Offices

AEE can support State Energy Offices through in-person, virtual, or online workforce development programs that strengthen participants' expertise in energy efficiency and related fields. Participants also gain access to AEE's global network of industry professionals and practical resources that enhance knowledge and impact.

AEE training helps professionals stay current and build skills in energy management, energy services and commissioning, sustainable development, and utility services, with more than 100,000 individuals trained globally. Through partnership with AEE, State Energy Offices and affiliate members can access trusted training, recognized credentials, and subject-matter expertise to strengthen workforce capacity and advance their energy goals. A full catalogue of AEE's offerings can be found at www.aeecenter.org.

POINT OF CONTACT

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BDO Government Services, LLC

BDO Government Services (BDO GS) a wholly owned subsidiary of BDO USA, P.C., is a national public sector advisory and program implementation firm that provides comprehensive support across a wide range of sectors, including public and affordable housing, healthcare, energy, infrastructure, and disaster recovery. The BDO GS team has supported State Energy Offices and government agencies across the country in implementing energy efficiency and resilience programs, disaster recovery initiatives, and other federally funded efforts — helping states move quickly from policy to execution while maintaining strong accountability, compliance, and performance outcomes.

Area of Opportunity to Support State Energy Offices

We see the greatest opportunity for State Energy Offices at the intersection of federal partnership, market development, and long-term institutional capacity. We help states turn federal investments into lasting market improvements and stronger programs. As states lead the energy transition, we align governance, workforce, and strong program design to build resilient, self-sustaining markets and deliver best-in-class turnkey programs.

POINT OF CONTACT

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Bechtel Global Corporation

Bechtel is a trusted engineering, construction, and project management partner to industry and government. Differentiated by the quality of its people and a relentless drive to deliver the most successful outcomes, Bechtel aligns its capabilities with customers' objectives to create a lasting, positive impact. Since 1898, Bechtel has helped customers complete more than 25,000 projects in 160 countries across all seven continents. These projects have created jobs, grown economies, improved the resilience of global infrastructure, expanded access to energy, resources, and vital services, and made the world a safer, cleaner place.

POINT OF CONTACT

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Bekaert Corporation

Bekaert North America, established in the 1950s and expanded in the 1970s, operates 15 locations in the United States. Known for our expertise in steel wire transformation and coating technologies, Bekaert is the largest independent manufacturer of steel wire solutions in North America. In Arkansas, Bekaert manufactures advanced steel cores for domestic overhead high-performance advanced transmission conductors, crucial for reliable power transmission infrastructure. With nearly 1,600 employees in the United States, Bekaert continues to lead in innovation and quality in the energy sector.

Area of Opportunity to Support State Energy Offices

Advanced steel-core conductors (ACSS) deliver maximum ampacity upgrades within existing structure geometry (reconductoring), enabling utilities to unlock up to 218% capacity increase compared to ACSR without new rights-of-way. In the same profile they can also provide 25% line-loss reduction, operate at 250°C for peak demand, and withstand extreme conditions such as wildfire temperatures up to 600°C. Steel core conductors have proven reliability (52+ years in service) and sustainability (cradle to gate emissions of 1 kg CO₂/kg steel vs. 20 kg CO₂/kg for carbon fiber) that make them the most practical and resilient choice for rapid grid expansion. It is important to note that conductor capacity is tied directly to the area of aluminum and not the structural core material. Cost Advantage:

- Steel-Core ACSS/TW: ~152% of ACSR baseline cost
- Composite-Core ACCC: ~237% of ACSR baseline cost

This means steel-core conductors deliver higher capacity and efficiency at ~36% of the cost than composite alternatives, while using standard installation tools and trained workforce.

State Energy Offices can play a pivotal role in helping Congress modernize the federal permitting system to accelerate infrastructure deployment. NASEO can support these efforts by providing technical data to demonstrate the economic and reliability benefits of rapid transmission upgrades, coordinating with federal agencies to implement categorical exclusions for reconductoring projects, and aligning funding programs (SPARK, GRIP, TFP, LPO) with streamlined permitting pathways.

POINT OF CONTACT

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Beneficial Electrification League

The Beneficial Electrification League (BEL) was established in 2018 as a national nonprofit organization that unites a diverse coalition of organizations committed to making beneficial electrification a core strategy for addressing today's energy,

environmental, and economic challenges. At a high level, BEL has established the term “beneficial electrification” as an industry term of art that garners widespread support by seeking opportunities to harness the value of electricity when it is beneficial to a wide group of stakeholders, when it saves consumers money, provides a better service or product than the alternative, improves environmental performance, and fosters a more robust and resilient electric grid.

Area of Opportunity to Support State Energy Offices

BEL specializes in supporting electric utilities (primarily electric cooperatives and municipal power providers) with securing and implementing federally and state-funded infrastructure grants. To date, BEL has provided support for more than \$10 billion of successful grant applications from utilities and organizations across 30 U.S. states and tribal lands. In addition to grant application support, BEL also offers grant administration and compliance services and is known as trusted convenor — bringing together thousands of key stakeholders to facilitate the sharing of beneficial electrification information and best practices, development of local partnerships, and to showcase innovation and success. For more information about BEL and its services, visit www.be-league.org.

POINT OF CONTACT

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Blue Frontier

Blue Frontier has commercialized an innovative smart air conditioning system that delivers ultra-high efficiency and intrinsic energy storage. Born at the National Laboratory of the Rockies (NLR), formerly known as the National Renewable Energy Laboratory (NREL), perfected in Florida and Made in the USA, our HVAC technology achieves cooling with minimal energy consumption, by adjusting the concentration of our TeSAL solution. Named the 2026 HVAC Product of the Year at the AHR Expo, the technology delivers 40-85% energy savings versus conventional systems. Moreover, our A/C can operate without drawing electricity during its functioning, shifting energy consumption to non-peak periods. While we’re improving air conditioning, we’re also solving the massive problems of speed-to-power, affordability and efficiency that are plaguing policymakers, utilities, data center developers and hyperscalers.

Area of Opportunity to Support State Energy Offices

1. Energy storage and strategies for Data Center and other new large loads
 - a. Protecting ratepayers from bearing the costs of electric grid infrastructure expansion
 - b. Enabling community engagement success
 - c. Strategies for bring-you-own-new-capacity agreements
 - d. Enabling speed-to-power for distributed, inference and co-located compute, leveraging heat from servers to produce building heating and air conditioning.
2. Utility DSM Program goal attainment and customer program success
 - a. Facilitating the shift from reliance on LED retrofits, to HVAC retrofits with attractive ROIs for customers
 - b. Program design elements for success
 - c. Providing for cost-effective energy efficiency and demand response programs
3. Efficient, sustainable and resilient upgrades for state and municipal facilities and school districts
 - a. Energy savings performance contracting and other delivery mechanisms
 - b. Deep HVAC energy and cost savings to enable ESCOs to develop financeable projects in a post-LED retrofit environment
 - c. Cooling Centers to protect citizens in a warming world
 - d. Air conditioning that runs off-grid - for wildfire, flood and hurricane resiliency

POINT OF CONTACT

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Building Decarbonization Coalition

The Building Decarbonization Coalition (BDC) aligns critical stakeholders around a shared path to transform the nation's buildings through clean energy, using policy, research, market development and public engagement. The BDC and its members are charting the course to eliminate fossil fuels from buildings, improve public health, reduce climate and air pollution, prioritize high-road jobs, and help communities become more resilient to the impacts of climate change..

POINT OF CONTACT

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Building Performance Association, Inc.

The Building Performance Association (BPA) is a nonprofit 501(c)(6) industry association that serves as the hub for businesses, nonprofits, and government agencies working to make America's homes more comfortable, healthy, and energy efficient.

POINT OF CONTACT

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Building Performance Institute

The Building Performance Institute (BPI) is a nationally recognized standards development and credentialing organization focused on advancing energy efficiency and home performance. Through its ANSI-accredited standards and ANAB-accredited certifications, BPI establishes consistent, industry-vetted frameworks for assessing, improving, and verifying residential building performance.

BPI standards define best practices for assessments, diagnostics, installation, and whole-home energy upgrades, while its certifications ensure that professionals have demonstrated the knowledge and competency to apply those practices in the field. Together, these standards and credentials support quality assurance, workforce development, and program consistency, helping state energy offices and industry partners deliver safe, effective, and scalable energy efficiency solutions.

Area of Opportunity to Support State Energy Offices

BPI is particularly well positioned to support State Energy Offices in two critical areas: workforce development and program quality assurance. Through its ANSI/ANAB-accredited standards and certifications, BPI helps states define clear, consistent expectations for contractor competency while building a scalable, qualified workforce to meet growing demand. At the same time, BPI standards provide a strong foundation for quality assurance and program consistency, ensuring that energy efficiency and electrification work is performed correctly, delivers expected outcomes, and maintains consumer confidence. This alignment between workforce capability and verified quality is essential for states seeking to deploy funds effectively and achieve reliable, measurable results.

POINT OF CONTACT

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Cellulose Insulation Manufacturers Association

The Cellulose Insulation Manufacturers Association (CIMA) is a trade association made up of cellulose insulation producers and affiliated members in the United States and Canada dedicated to ensuring the highest quality cellulose insulation products and standards. The association also provides timely and useful information about cellulose insulation and other valuable information to its members, regulatory officials, industry professionals, and homeowners.

Area of Opportunity to Support State Energy Offices

- Technical support around building codes, low embodied carbon policies, and similar initiatives.
- Data from our industry-average EPDs and individual manufacturers to help states meet carbon sequestration goals.
- Installation guidelines and documents covering technical standards and product safety.
- General questions about cellulose insulation, including product support and availability for purchase.

POINT OF CONTACT

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Center for Sustainable Energy

Center for Sustainable Energy® (CSE) is a national nonprofit that accelerates the adoption of clean transportation and distributed energy through program design and administration. Governments, utilities, and the private sector trust CSE for its data-driven, software-enabled approach; deep domain expertise; and customer-focused team. CSE's fee-for-service business model frees it from the influence of shareholders, members and donors, helping ensure its independence.

POINT OF CONTACT

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Ceres

Ceres advances leadership among investors, companies and capital market influencers to drive solutions and take action on the world's most pressing sustainability issues.

POINT OF CONTACT

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Clean Energy Works

Clean Energy Works accelerates inclusive financial solutions that open the clean energy economy to all.

Our focus is on inclusive utility investment, where utilities are authorized to invest in all money-saving energy upgrades at customer sites, including efficiency, flex capacity, solar, and storage. The utility recovers its costs with a charge that is less

than the estimated customer savings. This proven financial solution expands clean energy access and works synergistically with the programs and policies advanced by State Energy Offices, green banks, and consumer advocates when designed for compatibility.

Area of Opportunity to Support State Energy Offices

Our team offers technical assistance, research, and time-saving field experience to policymakers, utilities, and advocates interested in inclusive utility investments to improve affordability and accelerate energy transitions. For example, we partnered with the Smart Electric Power Alliance on the [Inclusive Utility Investment Guide for Distributed Energy Resources](#).

POINT OF CONTACT

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Earth Advantage

Since its founding in 2005 as a spin-off from a regional electric utility, Earth Advantage has focused on driving localized solutions to broader housing and environmental concerns. With expertise honed through developing one of the nation's first regional green building certification and training programs, Earth Advantage partners with governments and energy utilities across the country to advance systemic solutions that make resilient and efficient housing more accessible.

Area of Opportunity to Support State Energy Offices

- Heat resilience programs: design and delivery.
- Home electrification programs: administration and implementation.
- Residential energy scores: policy and program development.
- Workforce activation: training and engagement.

POINT OF CONTACT

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Edison Electric Institute

Edison Electric Institute is the association that represents all U.S. investor-owned electric companies, providing electricity for nearly 250 million Americans.

Area of Opportunity to Support State Energy Offices

EEL's member companies are ready to work with State Energy Offices to maintain and expand safe, reliable, and affordable electricity.

- EEI members are making substantial investments in states. Electric utilities are projected to invest \$1.1 trillion over the next four years to generate and deliver electricity to customers.
- EEI members are actively integrating data centers and other large loads and are working closely with State Energy Offices and stakeholders to translate demand growth into concrete benefits to customers and states.
- Electricity is a key component of energy security. EEI members can enhance NASEO members' energy security planning by ensuring that adequate electric supply is available to support economic growth across the states.

POINT OF CONTACT

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Elevate

Elevate is a nonprofit organization that works nationally and is headquartered in Chicago. Elevate designs and implements programs to ensure that everyone has clean and affordable heat, cooling, power, and water in their homes and communities — no matter who they are or where they live. Elevate works with programs that span Illinois, Michigan, Wisconsin, Minnesota, Missouri, Oregon, and Washington.

Area of Opportunity to Support State Energy Offices

Elevate brings experience in designing and implementing equitable programs, with a clear focus on ensuring benefits reach low-income and underserved communities. Key areas of support include: (1) designing and scaling energy efficiency, electrification, and water affordability programs; (2) deploying federal and state funding in ways that maximize equity and impact; (3) providing technical assistance, data analysis, and stakeholder engagement strategies to ensure programs are community centered and outcomes driven; and (4) supporting adoption and implementation of building energy use codes and policies.

POINT OF CONTACT

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Energy Efficiency Alliance

The Energy Efficiency Alliance is a nonprofit organization, based in Pennsylvania, that works to advance energy efficiency as the foundation of a clean energy economy. It has two affiliated, state-specific trade associations: Keystone Energy Efficiency Alliance (KEEA) and the Energy Efficiency Alliance of New Jersey (EEA-NJ). The Alliance's 75 members represent firms across many areas of the energy efficiency industry. KEEA and EEA-NJ actively advocate and lobby for policies that support energy efficiency investment, program adoption and improvement, market growth, and integration with adjacent technologies and practices.

POINT OF CONTACT

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Energy Policy Institute/Center for Advanced Energy Studies

The Energy Policy Institute (EPI) is a non-partisan, evidence-based research and advisory center specializing in the sociotechnical aspects of energy-system change. EPI focuses on managing planned and unanticipated shifts in natural, technical, and human systems that affect energy use. As the policy hub for the Center for Advanced Energy Studies consortium, EPI works with policymakers, industry, and communities to advance understanding of the trade-offs inherent in choices about clean, resilient, and secure energy systems. We draw on integrated expertise in policy and regulation, science and engineering, and business and economics to inform planning and policy.

POINT OF CONTACT

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Energy Resources Center

The University of Illinois Chicago (UIC) Energy Resources Center (ERC) is a nationally recognized applied research, technical assistance, and outreach organization that helps organizations address energy, environmental, and sustainability challenges. As a NASEO affiliate member, the ERC partners with State Energy Offices, government agencies, utilities, industries, institutions, and commercial building owners to develop practical and innovative energy solutions that improve performance and reduce costs.

The ERC has extensive expertise in **energy efficiency, distributed energy resources (DER), combined heat and power (CHP), microgrids, energy resiliency, and decarbonization** strategies across the **industrial, commercial, institutional, and public sectors**. The ERC manages U.S. Department of Energy programs, including the Industrial Training and Assessment Center (ITAC) and Midwest and Central Onsite Energy Technical Assistance Partnership (TAP), and has experience supporting and administering state energy office programs.

Area of Opportunity to Support State Energy Offices

The ERC assists State Energy Offices and energy end users in identifying and implementing cost-effective solutions that reduce energy costs, improve energy reliability and resilience, lower emissions, and advance sustainability goals, serving as a trusted resource for addressing today's energy and environmental challenges.

POINT OF CONTACT

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Environmental Defense Fund

The Environmental Defense Fund (EDF) is a nonprofit membership organization with hundreds of thousands of members nationwide, whose mission is to build a vital Earth for everyone by preserving the natural systems on which all life depends. Guided by expertise in science, economics, law, and business partnerships, EDF seeks practical and lasting solutions to address environmental problems and protect human health, including through ensuring affordable access to reliable electric service.

Area of Opportunity to Support State Energy Offices

Areas where we regularly engage with NASEO members include transmission planning and siting, incentives for and development of large-scale clean energy and storage projects, community engagement in energy infrastructure development, and grid modernizations and vehicle electrification.

POINT OF CONTACT

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EticaAG

EticaAG designs and manufactures immersion-cooled lithium-ion battery energy storage systems (BESS) engineered to extend battery life while preventing battery fires and toxic off-gas release during thermal runaway events. EticaAG's integrated safety architecture maintains uniform operating temperatures, slows degradation, and prevents internal cell failures from escalating into fires. This supports safe, longer-lasting energy storage in safety-sensitive environments.

Area of Opportunity to Support State Energy Offices

EticaAG sees the greatest opportunity to support State Energy Offices in addressing the safety concerns that often slow or block BESS projects. This includes helping states and local governments evaluate safety-centered permitting approaches, zoning and siting frameworks, high-consequence location standards, emergency response planning, financing enablement, and targeted incentives. EticaAG's perspective can help State Energy Offices advance policies that approve safe systems quickly, reject unsafe systems clearly, and avoid broad moratoriums that block needed storage projects.

POINT OF CONTACT

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Fuel Cell and Hydrogen Energy Association

The Fuel Cell and Hydrogen Energy Association (FCHEA) is a trade association dedicated to commercializing fuel-cell and hydrogen-energy technologies. FCHEA represents the full global supply chain, including automakers; material component and system manufacturers; hydrogen producers and fuel distributors; government laboratories and agencies; trade associations; utilities; and other end users.

POINT OF CONTACT

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GHGSat

GHGSat designs, develops, and operates proprietary satellite technology to provide the highest-resolution greenhouse gas monitoring data available from space. Founded in 2011 and headquartered in Montreal, Canada, GHGSat serves industrial operators, regulators, and financial institutions seeking to measure, monitor, and manage their emissions with precision. Its constellation can detect methane and CO₂ emissions from point sources as small as individual oil and gas wells — a capability unmatched by any other commercial or government satellite mission. With a constellation of 15 satellites (and growing) GHGSat is able to achieve daily site monitoring, a feature critical for supporting compliance and reporting initiatives.

Area of Opportunity to Support State Energy Offices

Policy and Planning

POINT OF CONTACT

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G&W Electric

Since 1905, G&W Electric has been a leading provider of innovative power grid solutions including the latest in load and fault interrupting switches; reclosers; sensors; system protection equipment; power grid automation; and cable accessories. G&W Electric is headquartered in Bolingbrook, Illinois, with manufacturing facilities in the United States, Canada, Italy, China, and Mexico.

Area of Opportunity to Support State Energy Offices

We help our customers meet their challenges and gain a competitive edge through a suite of advanced solutions and technical services including physical equipment, advanced analytics and intelligence, and predictive insights. G&W Electric

is committed to supporting State Energy Offices, Regulatory, and Legislative agencies with information on the capabilities, capacity, and future of power transmission and distribution equipment.

POINT OF CONTACT

Karla Trost, Director of Standards and Industry Compliance | ktrost@gwelec.com



InClima

InClima is a veteran-owned small business running technically enabled renewable energy and energy efficiency incentive programs for public entities and utilities. InClima staff are premiere experts in designing and running these types of programs from statewide renewable energy standards to Community and Distributed Generation solar, to home and business energy efficiency upgrades. InClima's expert staff and flexible software capabilities ensure our clients' programs are secure, efficient, and data driven from inception. Our programs have directly delivered billions of dollars in incentives, moving over \$20M monthly to contractors and customers throughout the U.S.

Area of Opportunity to Support State Energy Offices

InClima can assist State Energy Offices with the design and implementation of rebate, grant, and loan programs for renewable energy, community solar, energy efficiency, renewable energy standards, energy storage, low and middle programs to include full income verification services, and other energy related work for residential, commercial and multifamily projects funded by local, state, federal, and regional funding initiatives (RGGI, Heat Pump Accelerator, etc.) all with SOC 2 Type 2 certified information systems and processes as well experienced, expert, and passionate staff. InClima was also selected by the National Lab of the Rockies to run the Energy Connector Tool which connects low-income LIHEAP customers to community solar subscription managers.

POINT OF CONTACT

Michael MacMillan, Chief of Staff | mike.macmillan@inclimesolutions.com



Lawrence Berkeley National Laboratory

Lawrence Berkeley National Laboratory (LBNL) is a multiprogram national laboratory managed by the University of California for the U.S. Department of Energy's Office of Science. The Lab supports all 56 State and Territory Energy Offices by bridging the gap between basic science and market-ready energy solutions. LBNL's Energy Technologies Area (ETA) provides analysis, research, and development support across three core research pillars: buildings and industrial research; energy analysis; and energy technologies and systems. Our researchers offer a diverse cross section of expertise and skills, ranging from physics and electrical engineering, to economics, applied energy science and public policy.

Area of Opportunity to Support State Energy Offices

Our buildings and industrial research, technology development, and tools enable energy and cost savings while improving reliability, productivity, and security across the industrial and building sectors. ETA is recognized as a national leader of load flexibility research across sectors, data center energy usage research, and technology innovation for buildings and industries. Through our energy analysis work, states can leverage our interdisciplinary expertise in energy and grid modeling, data center energy analysis, techno-economic and supply chain analysis, air quality science and technology development, and transportation systems analysis. Through both foundational and applied research, our work in energy technologies and systems accelerates the development and adoption of new advanced technologies for power generation and energy optimization.

POINT OF CONTACT

Alecia Ward, Leader, Program and Business Development | award@lbl.gov



Midcontinent Independent System Operator, Inc.

The Midcontinent Independent System Operator (MISO) is a nonprofit regional transmission organization and independent system operator. We are a member-driven organization that manages the electric grid and operates wholesale energy markets across 15 U.S. states and Manitoba, Canada. MISO ensures reliable, least-cost electricity for 45 million people by coordinating 77,900 miles of high-voltage transmission and managing nearly 2,000 generating units. MISO facilitates one of the world's largest energy markets with more than \$53b in annual transactions in 2025. [See fact sheet.](#)

Area of Opportunity to Support State Energy Offices

All of the states within the MISO footprint have a different mix of resources, policies, and priorities. Our responsibility is to take those differences, align them, and make sure the entire system works reliably. Because states set resource adequacy requirements, review integrated resource plans, and approve siting for new generation or transmission, their decisions connect directly to how MISO plans and operates its markets. MISO coordinates closely with state commissions, energy offices, and other state agencies across the footprint. We monitor state policy developments, share regional analysis, and provide education to help officials understand how MISO's markets and planning processes interact with state policies. We engage through regulatory meetings, workshops, and briefings to maintain open communication and stay aligned on priorities. In short, states shape what gets built and how customers are served. MISO's role is to ensure our regional operations reflect those decisions and support reliable service across the footprint.

POINT OF CONTACT

Maison Bleam, Regional Director, State Regulatory Affairs (Central Region) | mbleam@misoenergy.org



Midwest Energy Efficiency Alliance

Midwest Energy Efficiency Alliance (MEEA) supports State Energy Offices through technical assistance, training, and stakeholder engagement that advance effective, equitable energy efficiency policies and programs across the Midwest. By convening State Energy Offices, utilities, regulators, and industry partners, MEEA helps states strengthen program design, reduce implementation barriers, and maximize the impact of federal and state investments, including HOMES and HEEHR. MEEA's expertise helps translate funding into measurable energy savings and economic benefits.

POINT OF CONTACT

Maddie Wazowicz, Director of Policy | mwazowicz@mwalliance.org



Milepost

Founded in 2006, Milepost, SPC, is a WBENC-certified, woman-owned consultancy that helps utilities, state agencies, and energy providers strengthen community trust for complex energy programs. As a certified B Corporation and registered Social Purpose Corporation, we are committed to responsibly advancing energy to improve lives today and for generations to come. We support state agencies across the full program lifecycle — from concept development and program design through implementation and subrecipient management, reporting and compliance — either by embedding with client teams or by leading discrete workstreams on an end-to-end basis. Additionally, through *Engineering™*, we integrate technical expertise with stakeholder engagement and education to help clients design effective programs, secure sustained buy-in, and deliver impactful outcomes.

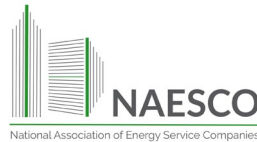
Area of Opportunity to Support State Energy Offices

Building Buy-in for Energy Programs – Turnkey Workshops to Custom Consulting

State Energy Offices are increasingly expected to roll out complex, high-stakes programs that require alignment with stakeholder priorities. This might include alignment with political or leadership perspectives on energy programs and technologies, as well as alignment with potentially skeptical program participants. State Energy Officials and program staff need clear strategies to build leadership and policymaker support, impactful messaging frameworks that clearly communicate the value of their programs, and stronger narratives around affordability, community value, and program purpose. To meet the needs of states, we provide multiple levels of engagement from discrete workshops to full scale consulting services. Visit engagemilepost.com to sign up for a masterclass or learn more about our services.

POINT OF CONTACT

Shauna Basques, Milepost Director of Government Accounts/Owner | shaunab@engagemilepost.com



National Association of Energy Service Companies

The National Association of Energy Service Companies (NAESCO) is the national trade association that represents Energy Service Companies (ESCOs) and those who work with them – The ESCO Community. Together, our community is built around efficiency, sustainability, resiliency, and optimization. NAESCO has existed more than 40 years supporting the ESCO Industry. In that time, much has changed. As the industry has evolved, NAESCO has adapted and continues to work on behalf of its membership to foster market growth whether the projects are traditional ESPC, EaaS or other models. Our members' projects go beyond efficiency, sustainability, and cost reduction and are able to address infrastructure, resiliency, security, deferred maintenance, capital improvement, safety, and more.

As the national trade association of the ESCO Community, NAESCO provides support through:

- Advocacy — finding pathways to make business happen, and to solve problems that arise.
- Engagement — actively involving ourselves in the energy community to encourage cost-effective solutions to infrastructure improvement.
- Training — providing workshops, webinars and conferences that will educate providers and users of energy services.
- Support — developing solutions to direct problems that arise on projects and issues our membership encounters.

Area of Opportunity to Support State Energy Offices

Areas where NAESCO sees the greatest opportunity to support State Energy Offices:

1. Providing lists of Accredited Energy Service Companies.
2. Giving customized educational presentations to State Energy Offices.
3. Answering various questions about the ESCO Industry and Accreditation.
4. Maintaining an ESCO issue resolution process through our Ombudsman.

POINT OF CONTACT

Timothy Unruh, Executive Director | timothy.unruh@naesco.org



National Electrical Manufacturers Association

The National Electrical Manufacturers Association (NEMA) is a 100-year-old Standards Development Organization representing more than 300 manufacturers of electrical equipment and systems that safely and reliably power, connect, and electrify the U.S. economy. NEMA also serves as a technical and policy resource for federal, state, and local officials on issues affecting electrical infrastructure and emerging technologies.

NEMA organizes its work around four key sectors aligned with major end-use markets: Built Environment, Grid, Mobility, and Industrial/Core. This sector-based structure aligns technical standards, policy engagement, advocacy, and market expertise with state and local priorities.

NEMA advances electrical safety, energy management, connected mobility, interoperability, and grid modernization through deployable equipment and technologies that improve system visibility and resilience, enable demand flexibility, and optimize energy use at the utility, building, mobility, and industrial interfaces. NEMA also maintains a regional Technical Field Representative program that works directly with state and local officials to support code development, adoption, and enforcement; deliver education and training for electricians, electrical contractors, inspectors, and building officials; and provide technical assistance before and after natural disasters to support safe and timely recovery.

POINT OF CONTACT

Todd Sims, Senior Director, Regulatory and Industry Affairs | todd.sims@nema.org



National Energy Education Development Project

For over 45 years, the National Energy Education Development Project (NEED) has designed and delivered comprehensive energy curriculum and training for a variety of audiences including K-12 students and teachers, the emerging/early workforce, energy professionals, and adult learners.

Area of Opportunity to Support State Energy Offices

With a portfolio of over 160 curriculum modules across the energy landscape, NEED curates signature programs in support of many partners including State Energy Offices, energy companies, utilities, and energy and education organizations and agencies. NEED curriculum and training aligns with local and state curriculum standards and provides opportunities for a more in-depth exploration of energy in the classroom and in the community. NEED offers turnkey education and outreach programming, custom curriculum and training development, workforce education opportunities, energy efficiency program management, internship and mentorship coordination, and management of grants and scholarships.

To explore the curriculum and to learn more visit www.need.org or reach out to NEED at the contact below.

POINT OF CONTACT

Mary Spruill, Executive Director | mspruill@need.org



National Hydropower Association

The National Hydropower Association (NHA) is a nonprofit association dedicated to preserving and expanding clean, reliable, affordable hydropower and marine energy across the U.S. NHA champions water power through policy advocacy, education, and industry collaboration to promote the development and continued utilization of new and existing water power resources. We have a membership of well over 300 organizations that includes private companies, public power, manufacturers, and marine energy innovators.

Area of Opportunity to Support State Energy Offices

Hydropower operates in 48 states, and NHA serves as a resource to help State Energy Offices better understand existing hydropower assets and projects currently in development for statewide energy planning, including pumped storage hydropower, which represents 90% of current storage capability on the electricity grid. NHA can provide information on relicensing as well as insights into license surrender and the associated impacts on grid reliability and essential grid services. In addition,

NHA can connect you with our 300+ member organizations through annual regional meetings held across the country, our Water Power Week policy conference in Washington, D.C., and our annual Clean Currents conference and trade show.

POINT OF CONTACT

Kathleen Robertson, Vice President of Regulatory Affairs | kathleen@hydro.org



National Insulation Association

The National Insulation Association (NIA) is a national nonprofit trade association representing the thermal mechanical insulation industry. NIA has more than 250 corporate members including contractors, distributors, manufacturers, and metal building laminators. Thermal mechanical insulation is an affordable, effective, and proven first-choice technology that reduces emissions, saves energy, lowers costs, and protects personnel. Once installed by qualified professionals, mechanical insulation works immediately. A typical mechanical insulation system has a return on investment of six months to less than two years.

POINT OF CONTACT

Michele Jones, Executive Vice President/Chief Executive Officer | mjones@insulation.org



National Laboratory of the Rockies

With a focus on security and reliability, the National Laboratory of the Rockies (NLR) leads energy systems innovation and integration, enhancing existing technologies and developing new, cutting-edge solutions that unlock economic opportunity and strengthen America's global competitiveness. NLR bridges foundational research and practical applications to integrate various energy sources, storage, buildings, transportation, and emerging technologies.

POINT OF CONTACT

Elizabeth Doris, Center Director, Center for Industrial Research and Systems Innovation | elizabeth.doris@nlr.gov



National Propane Gas Association

The National Propane Gas Association (NPGA) is the national trade association representing all segments of the U.S. propane industry. Established in 1931, it includes over 2,300 member companies across all 50 states and internationally. The industry also has 36 state and regional propane associations that, collectively, cover every state. NPGA's mission is to promote the use of propane in the energy sector as a safe, reliable, low-cost, low-emissions fuel through effective advocacy, education, and member services.

Area of Opportunity to Support State Energy Offices

NPGA can serve as a Point of Contact/resource for State Energy Offices in regards to weather events, logistical issues, and state hours of service waivers. While the most effective point of contact should be state propane associations, NPGA can facilitate connections with state propane associations and can advise on the necessity of hours of service requests.

NPGA can serve as a key point of contact for energy security planning, specifically in regards to delivered fuel planning, for times of energy emergencies and natural disasters. The propane industry is regularly relied upon to provide emergency power to pop-up first responder stations, hospitals, shelters, food service stations, etc.

NPGA's Codes and Standards team can provide technical assistance pertaining to fire codes, building energy codes, stretch codes, etc.

NPGA's state policy team regularly conducts policy analysis and market research into state propane markets — providing insight into the domestic propane market and its contribution to individual state economies.

NPGA seeks to advance the use of propane for large-scale power generation and large-load customers such as data centers, to displace diesel with clean, low-carbon alternatives and seeks to work with State Energy Offices to identify ways that propane can be utilized to decarbonize data center backup and bridge applications.

NPGA regularly analyzes agricultural trends including annual crop reports before and during harvesting season, given propane's significant footprint in the agricultural industry. NPGA is prepared to work alongside State Energy Offices to provide reasonable insights into agricultural propane demand and to explore ways to ensure continued energy reliability in the agricultural sector through the advancement of low-carbon propane applications.

POINT OF CONTACT

Austin Wicker, Senior Manager, State Government Affairs | awicker@npga.org



Neighborly Software

Neighborly Software is an industry-leading technology platform purpose-built for agencies delivering federally funded initiatives at scale. We support 700+ public and nonprofit organizations, and our platform has facilitated \$16B+ in disbursements across 7.7M+ applicants — with proven results across U.S. Department of Energy rebate programs, U.S. Department of Housing and Urban Development revolving loan funds, and other compliance-driven federal programs.

Area of Opportunity to Support State Energy Offices

State Energy Offices can use Neighborly Software to stand up and administer a wide range of federal or state funded programs — from incentive and rebate initiatives to loan funds and grant administration — with minimal standup time. We arrive at implementation with the compliance foundation already in place and the configurability to make it yours. Federal reporting structures, documentation controls, and audit-ready workflows are embedded directly into the platform's core, while our configuration-first approach gives each state the flexibility to tailor eligibility rules, program design, and constituent experience to their own priorities. Neighborly supports the full program lifecycle with specialized portals for applicants, contractors, and staff, and has launched billion-dollar federal programs in as little as 48 hours. Neighborly is SOC 2 Type 2 certified, hosted on Microsoft Azure FedRAMP infrastructure, WCAG 2.1 AA accessible, and supports 100+ languages to ensure equitable access for all constituents.

POINT OF CONTACT

Ali Garrison Edwards, Vice President of Partnerships & Strategic Growth | ali.edwards@neighborlysoftware.com



New Buildings Institute

New Buildings Institute is a national mission-driven nonprofit organization, working to advance effective building codes and policies, deploy innovative and emerging technologies, and support market education on advanced buildings. We identify emerging technologies and best practices through which buildings can achieve higher performance with lower environmental impact and assess and remove barriers to the widespread adoption of those technologies and practices. We help lower barriers to policy adoption by developing and testing solutions to tackle specific pain points and creating practical tools and scalable frameworks to support market adoption. We document, synthesize, and share evidence to build market capacity and turn best practices into standard practices. We advance the deployment of low-carbon building

codes and policies and advocate for enabling legislation that spans energy and carbon codes, energy and environmental laws, and taxpayer and ratepayer-funded programs.

Area of Opportunity to Support State Energy Offices

- Advanced Building and Energy Codes for New Construction
- Policies for Existing Building
- Deployment of Innovative Energy, Low-Carbon, and Building-Grid Integration Technologies
- Research and Advancement of Beneficial Outcomes through Building Policy

POINT OF CONTACT

Tristan Grant, Director of Codes and Policy | tristan@newbuildings.org



North American Insulation Manufacturers Association

North American Insulation Manufacturers Association (NAIMA) is the recognized voice of the insulation industry, bringing together North American manufacturers of fiberglass and mineral wool insulation products.

Through the [Insulation Institute](#), we leverage the collective insulation expertise of our organization and its members to empower homeowners and professionals to make informed insulation choices. Our mission is to enable a more comfortable, energy- efficient, and sustainable future through insulation —and we are constantly working with building professionals, homeowners, government agencies, and public-interest, energy, and environmental groups to realize that vision.

Area of Opportunity to Support State Energy Offices

Our [website](#) offers a wide array of educational and informational resources for stakeholders, including homeowners, home builders, insulation contractors, and other building industry professionals. These resources are designed to help stakeholders maximize comfort and energy efficiency across all seasons and climates.

POINT OF CONTACT

Stacy Fitzgerald-Redd, Director of Communications | sfitzgerald-redd@naima.org



Northeast Energy Efficiency Partnerships

Founded in 1996, the Northeast Energy Efficiency Partnerships (NEEP) is a 501(c)(3) nonprofit organization that engages stakeholders to accelerate energy efficiency across the Northeast and Mid-Atlantic region. It focuses on market transformation and conducts in-depth policy and technology work to produce authoritative papers and presentations and provide persistent leadership. NEEP is recognized for its thought leadership on strategic electrification and clean, efficient distributed energy solutions. It conducts independent analysis and serves as a technical expert on energy efficiency potential, best practices, impacts, and integration with other demand side resources.

POINT OF CONTACT

Maggie Molina, Executive Director | mmolina@neep.org



Northwest Energy Efficiency Alliance

The Northwest Energy Efficiency Alliance (NEEA) is an alliance of utilities and energy efficiency organizations that pools resources and shares risks to transform the energy efficiency market for the benefit of consumers in the Northwest.

POINT OF CONTACT

Becca Yates, Executive Director | byates@neea.org



Nuclear Energy Institute

The Nuclear Energy Institute (NEI) is the policy, advocacy, and industry organization for the U.S. nuclear energy sector. We have almost 400 members in the nuclear power industry, including electric utilities, reactor designers, architect and engineering firms, fuel suppliers and service companies, universities and research laboratories, law firms, labor unions, and other stakeholders across the United States and around the world.

Area of Opportunity to Support State Energy Offices

NEI can serve as a resource for State Energy Offices evaluating nuclear energy opportunities, policies, and industry partnerships. NEI can best support State Energy Offices by providing guidance on advanced nuclear deployment, state policy frameworks, development of nuclear energy offices, workforce and economic development, and nuclear energy's role in reliable, carbon-free energy grids.

POINT OF CONTACT

Kristy Hartman, Senior Director, State Policy and External Affairs | kth@nei.org



Oak Ridge National Laboratory

Oak Ridge National Laboratory (ORNL) is the Department of Energy's largest science and energy laboratory, located in Oak Ridge, Tennessee. Managed by UT-Battelle, LLC, for the U.S. Department of Energy's Office of Science, ORNL conducts world-class research across a broad range of disciplines — including energy systems, advanced manufacturing, materials science, nuclear science, and computing — with a mission to deliver scientific discoveries and technical innovations that advance national security, clean energy, and economic competitiveness. ORNL is home to some of the world's most powerful scientific user facilities, including the Spallation Neutron Source, the High Flux Isotope Reactor, and the Oak Ridge Leadership Computing Facility, which support thousands of researchers from academia, industry, and government each year.

Complementing these, ORNL operates a suite of applied science user facilities directly relevant to state energy priorities: the Manufacturing Demonstration Facility, which accelerates the development and deployment of advanced manufacturing technologies; the Building Technologies Research and Integration Center, which advances energy efficiency in residential and commercial buildings; and the National Transportation Research Center, which supports research into electrification, alternative fuels, and next-generation mobility. ORNL is also home to the Grid Research Innovation and Development Center (GRID-C), a world-class facility where pioneering research in grid systems integration, modeling, energy storage, power electronics, sensors and analytics, and cybersecurity takes place — supporting utilities, industry, and government partners in building a more reliable, affordable, and secure electric grid. Together, these capabilities make ORNL a vital partner to states working to advance a sustainable, resilient, and competitive energy future.

Area of Opportunity to Support State Energy Offices

ORNL is uniquely positioned to support State Energy Offices across several high-priority areas. In grid modernization and resilience, ORNL's GRID-C facility provides world-leading expertise in grid integration, energy storage, power electronics, and cybersecurity — directly relevant to states managing the rapid growth of distributed energy resources, EV infrastructure, and extreme weather risks. The Building Technologies Research and Integration Center advances energy efficiency solutions deployable through weatherization programs and building codes, while the National Transportation Research Center supports states in EV adoption, charging infrastructure, and fleet electrification. The Manufacturing Demonstration Facility helps states attract industries transitioning to advanced manufacturing technologies that strengthen local economies. In critical minerals and energy storage, ORNL's research in battery materials and domestic supply chains can inform state policy and investment decisions. In critical infrastructure and energy resiliency, ORNL integrates advanced modeling, AI-enabled analytics, and cybersecurity expertise to help states manage emerging threats to grid stability — exemplified by the MEGA-DC initiative, which provides states and utilities a multi-criteria decision support platform to model the grid impacts, infrastructure needs, and economic implications of rapid data center growth. Across all of these areas, ORNL combines world-class research facilities with a strong tradition of translating science into practical solutions through partnerships with industry, universities, utilities, and government at every level.

POINT OF CONTACT

Edgar Lara-Curzio, Distinguished Scientist and Director of Energy Resources and Infrastructure Programs
laracurzioe@ornl.gov



Pacific Northwest National Laboratory

The Pacific Northwest National Laboratory (PNNL) supports the U.S. Department of Energy's Building Energy Codes Program by delivering technical assistance – including code-development support, impact analysis, compliance tools and assessments, and direct education and training – to help states and local governments achieve their goals. Increased adoption and compliance with building energy codes can save energy and support state and local objectives related to job creation, resilience, equity, and climate.

POINT OF CONTACT

Kimberly Cheslak, Senior Technical Advisor | kim.cheslak@pnnl.gov



Polyisocyanurate Insulation Manufacturers Association

The Polyisocyanurate Insulation Manufacturers Association (PIMA) serves as the trade association for North American manufacturers of polyisocyanurate insulation products, which are widely used as a component in energy-efficient building envelopes for residential and commercial buildings.

Area of Opportunity to Support State Energy Offices

In support of State Energy Offices, PIMA serves as a resource for the development and implementation of building energy policies. This work includes facilitating the adoption and enforcement of building energy codes as well as the creation of policies geared toward the existing building stock such as building performance standards. PIMA publishes energy code compliance resources on its website alongside research demonstrating the benefits of building energy efficiency improvements.

POINT OF CONTACT

Justin Koscher, President | jkoscher@pima.org



Propane Education and Research Council

The Propane Education and Research Council (PERC) is a nonprofit that provides leading propane safety and training programs and invests in research and development of new propane-powered technologies and renewable fuels including renewable propane. PERC is operated and funded by the propane industry. PERC programs benefit a variety of sectors including transportation, agriculture, commercial landscaping, material handling, and residential and commercial building.

PERC has a wealth of resources to include one-pagers, case studies, and white papers that State Energy Offices can access for education about propane and renewable propane, which are reliable, affordable, abundant, and clean energy sources. Propane is a safe, domestically made, on-site fuel that provides energy security independent of the electric grid and also partners with conventional renewables to provide homes and businesses with consistent power. PERC's relationships with Clean Cities Coalitions across the country demonstrate its commitment to ensuring every community has access to clean, safe, and affordable transportation.

In an era of extreme energy instability and crippling prices, propane provides consistent, affordable power and peace of mind.

Area of Opportunity to Support State Energy Offices

Clean transportation (moving vehicles from diesel and gasoline to propane), power generation (standby, prime, and peak shaving) from 1 kW to 5 MW, and in substituting propane for diesel fuel in the ports in material handling and power generation.

POINT OF CONTACT

Tucker Perkins, President and Chief Executive Officer | tucker.perkins@propane.com



Slipstream

Founded in 1980, Slipstream is a 501(c)(3) organization working nationally with the mission to accelerate climate solutions for all. We deliver on this mission by conducting a wide range of energy efficiency, renewable energy, and efficient electrification research and planning initiatives; designing and implementing clean energy programs that account for human behavior and transform markets; offering financing solutions to help overcome the first-cost barriers that prevent measure adoption; providing education and training to ready the workforce for family-supporting jobs in clean energy, elevate fluency in clean energy systems, and ensure high quality installations and consumer experiences; and, informing energy and related policy at federal, state, and local levels. We provide these services as a team of 120 engineers, analysts, evaluators, program designers, program managers, building scientists, trainers, marketers, and policy, economics, and financing specialists.

Area of Opportunity to Support State Energy Offices

Key areas of support for State Energy Offices include:

- Clean energy and climate planning
- Building energy code advancement
- Financing program design and implementation
- Research, analysis, and modeling
- Technical assistance
- Program design and implementation
- WAP and income qualified program support
- Workforce/contractor training

POINT OF CONTACT

Robin Lisowski, Senior Director, Policy | rlisowski@slipstreaminc.org



Southeast Energy Efficiency Alliance

The Southeast Energy Efficiency Alliance (SEEA) is a nonprofit research, policy, and convening organization advancing energy efficiency across the 11-state Southeast. Drawing on 20 years of deep regional expertise, we support state agencies through rigorous research that combines quantitative analysis with historical context and community-informed frameworks specific to the Southeast; policy analysis and strategic counsel tailored to the region's distinct landscape; trusted convening that brings together utilities, implementers, consultants, manufacturers, contractors, regulators, community and regional partners around shared energy goals; and training and technical assistance that helps states turn Southeast-specific research into action.

Area of Opportunity to Support State Energy Offices

State Energy Offices can draw on SEEA for:

- Research that builds the evidence base for demand-side resource strategies, efficiency policy, and stronger energy and building codes.
- Policy analysis and positioning that accounts for the Southeast's distinct regulatory and place-based landscape.
- State energy planning support that integrates efficiency as a core resource rather than a supplemental program.
- Convening our regional network spanning utilities, implementers, state agencies, and community partners around shared challenges.
- Workforce development and technical assistance through contractor training and our eight-state Energy Code Circuit Rider.
- Understanding energy insecurity and its historical roots in Southeastern communities in ways that strengthen program design and connect efficiency to housing quality, health outcomes, and economic development.

POINT OF CONTACT

Ashley McBride, Director of Policy | amcbride@seealliance.org



Southern States Energy Board

Through innovations in energy and environmental policies, programs, and technologies, the Southern States Energy Board (SSEB) enhances economic development and the quality of life in the South.

POINT OF CONTACT

Leigh Hawkins, Director, Finance and Compliance | hawkins@sseb.org



Southface Institute

Southface Institute is an Atlanta-based nonprofit that works across the country to advance sustainable homes, workplaces, and communities through advocacy, education, and technical services. Our purpose is to have a positive influence on the environment and the communities we serve by making buildings better. Since our founding in 1978, we have advanced policy in 11 states, trained more than 30,000 individuals, certified more than 65,000 homes and buildings as EarthCraft, completed more than 700 energy efficiency upgrades in nonprofit buildings across 33 states, and enabled more than \$4.6M in utility expense savings annually.

Area of Opportunity to Support State Energy Offices

- BPI Trainings
- Energy Efficiency/Weatherization Trainings
- Energy Audits
- Energy Efficiency Technical Assistance
- Cohort Programs
- Energy Codes

POINT OF CONTACT

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Southwest Energy Efficiency Project

The Southwest Energy Efficiency Project (SWEEP) is a public-interest nonprofit organization that advances energy efficiency, beneficial electrification, clean transportation, and efficient land use solutions in Arizona, Colorado, Nevada, New Mexico, Utah, and Wyoming. Our mission is to help create a healthy, equitable, affordable, and low-carbon future through research and data analysis, policy development, advocacy, education, communications, and partnerships.

Area of Opportunity to Support State Energy Offices

SWEEP works closely with utilities, public utility commissions, State Energy Offices, local governments, federal agencies, businesses, and nonprofit partners to develop, advocate for, and implement practical, nonpartisan energy solutions. We see significant opportunities to support State Energy Offices through technical assistance, policy analysis, stakeholder engagement, and program implementation related to building energy codes, energy affordability, beneficial electrification, transportation electrification, data centers, virtual power plants, workforce development, and federal energy programs. SWEEP also helps facilitate regional collaboration and the sharing of best practices across western states.

POINT OF CONTACT

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Southwest Power Pool, Inc.

Southwest Power Pool (SPP) is a regional transmission organization that works with utilities, states, and other stakeholders to ensure reliable, affordable electricity across a 14-state footprint in the central United States, while also providing regional transmission planning and other services in the Western Interconnection. SPP's work includes operating the bulk electric grid, administering wholesale energy markets, planning transmission needed to support reliability and economic growth, and coordinating with state regulators, utilities, and policymakers.

Area of Opportunity to Support State Energy Offices

SPP sees strong opportunities to support State Energy Offices by providing technical expertise and regional perspective on transmission planning, resource adequacy, grid reliability, large-load growth, energy market participation, and the role of regional coordination in meeting state energy and economic development goals. SPP can also serve as a resource for states seeking to better understand how transmission investment, generation mix changes, emerging load growth, and reliability requirements interact across a multi-state electric system.

POINT OF CONTACT

Emily Shuart, Senior Director of External Affairs and Stakeholder Relations | eshuart@spp.org



U.S. Green Building Council

The U.S. Green Building Council (USGBC) is a nonprofit organization dedicated to transforming the way buildings and communities are designed, built and operated. Our flagship Leadership in Energy and Environmental Design (LEED) certification system is a comprehensive framework for high-performing buildings, addressing everything from energy and water efficiency, to building materials, siting and indoor environmental quality.

Area of Opportunity to Support State Energy Offices

Through policy guidance, technical assistance, educational resources, and our network of thousands of member companies, USGBC can help State Energy Offices leverage high-performance building strategies to meet any number of goals — whether addressing load growth and reducing strain on the grid, improving affordability, increasing resilience, supporting economic development, or mitigating climate and environmental impacts.

POINT OF CONTACT

Jennifer Gunby, Associate Director, State and Local Advocacy | jgunby@usgbc.org



University of Central Florida

The University of Central Florida in Orlando, Florida is a leading public research institution driving innovation in sustainable and resilient energy systems, with over 250 active energy research projects and more than \$153 million in U.S. Department of Energy funding since 1991. Through centers such as the RISES Center (Resilient, Intelligent and Sustainable Energy Systems), CATER (Center for Advanced Turbomachinery and Energy Research), REACT Cluster (Renewable Energy and Chemical Transformation), Florida Solar Energy Center (FSEC), and the GE/Florida Power and Light Microgrid Control Lab, UCF conducts cutting-edge research in grid modernization, renewable energy integration, energy storage, and next-generation materials.

Area of Opportunity to Support State Energy Offices

As a NASEO affiliate, UCF is well-positioned to support State Energy Offices across the country by translating this research into practical, policy-relevant solutions by offering technical expertise, workforce development, and collaborative partnerships that help states advance their energy goals.

POINT OF CONTACT

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VEIC

Since 1986, VEIC has helped energy leaders nationwide achieve clean energy goals. As a nonprofit, we design practical, innovative solutions that strengthen local economies, improve public health, and support communities. Our expertise spans energy efficiency, building decarbonization, transportation electrification, and demand management for a cleaner, more flexible grid. We lead programs and pilots that optimize energy use, lower energy burdens, and advance emerging technologies and program models. Along with a full-service consultancy, VEIC manages large-scale sustainable energy programs, including: [Efficiency Vermont](#); [Efficiency Smart](#) for American Municipal Power in Ohio and Delaware; [DC Sustainable Energy Utility \(DCSEU\)](#); [Power Ahead Colorado](#); and [New England Heat Pump Accelerator \(NEHPA\)](#). We also support program administration for [CalNEXT](#), [Focus on Energy](#), [Hawaii Energy](#), and [TECH Clean California](#).

Area of Opportunity to Support State Energy Offices

Policy and regulatory advising; market and technical assessments; affordability and equity focused pilot and program design and implementation; decarbonization planning; transportation fleet planning; refrigerant management advising; technical analysis and modeling support; and program administration.

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